

**JOINT  
HENRY COUNTY BOARD OF SUPERVISORS  
AND INDUSTRIAL DEVELOPMENT AUTHORITY  
MINUTES**

**April 11, 2011 - 8:15 a.m.**

The Henry County Board of Supervisors and the Henry County Industrial Development Authority held a joint meeting on April 11, 2011 at 8:15 a.m. in the fourth floor conference room of the Henry County Administration Building.

The following Board members were present: Chairman Debra Buchanan, Vice Chairman H. G. Vaughn, Jim Adams, Milton Kendall, Joe Bryant, and Tommy Slaughter.

The following Industrial Development Authority members were present: Chairman Larry McDorman, Barry Helmstutler, Wade Nelson, Rodney Thacker, and Steve Isley. Vice Chairman Len Dillon and Wesley Caviness were absent.

Staff members present were Benny Summerlin, County Administrator; Tim Hall, Deputy County Administrator; George Lyle, County Attorney; Darrell Jones, Director of Finance; and Michelle Via, Administrative Assistant.

Mark Heath and Leigh Cockram of the Martinsville-Henry County Economic Development Corporation were also present.

**CALL TO ORDER**

**Board of Supervisors**

Chairman Buchanan called the Board of Supervisors meeting to order.

**Industrial Development Authority**

Chairman McDorman called the IDA meeting to order.

**CONSIDERATION OF PERFORMANCE AGREEMENTS WITH ICF CONSULTING GROUP, INC.**

Mr. Summerlin briefed the Board of Supervisors and the IDA on three performance agreements involving the Board of Supervisors, the IDA, and ICF Consulting Group, Inc.:

- Governor's Opportunity Fund - \$500,000
- Tobacco Commission Regional Opportunity Fund - \$2,175,000
- Henry County - \$100,000

Mr. Summerlin said ICF Consulting is a division of ICF International, a Virginia-based public company headquartered in Fairfax County. Founded in 1969, ICF employs

3,700 people and will create 539 new jobs in Henry County, 100 almost immediately. Mr. Summerlin stated 70% of ICF's business is with the federal government and focuses on energy, environmental, and health. Mr. Summerlin said ICF plans to invest \$15 million on building/equipping a new operations center on Lot 6 at the Patriot Centre. Mr. Summerlin stated ICF has not decided if they want to own or lease the building, but they have a developer who will build and lease the building to them long-term should they decide this is the best option. Mr. Summerlin said ICF will lease the former GSI Commerce at Patrick Henry Mall until the new facility is complete. Mr. Summerlin said ICF already has a job fair scheduled this Friday and Saturday to hire the first 100 employees and plans to be in the new facility by the end of the year.

Mr. Summerlin outlined the agreements and said in addition to grant funds, ICF will be eligible for local and state enterprise zone incentives. Mr. Summerlin said that all three agreements are similar; in return for the grants, ICF agrees to make a capital investment of at least \$15 million and create 539 new jobs with an average annual salary of \$30,169 within 36 months of the date of the agreements. Mr. Summerlin said the County's agreement includes donation of Lot 6 in the Patriot Centre.

#### **Board of Supervisors**

Mr. Slaughter moved that the Board of Supervisors approve the Performance Agreements as presented, seconded by Mr. Kendall and carried unanimously.

#### **Industrial Development Authority**

Mr. Helmstutler moved that the Industrial Development Authority approve the Performance Agreements as presented, seconded by Mr. Isley and carried unanimously.

Mr. Helmstutler made a motion to authorize the Chairman, Vice Chairman, or Secretary to execute any agreements necessary for the land transfer, seconded by Mr. Nelson and carried unanimously.

There being no further business, Mr. Vaughn moved that the Board of Supervisors adjourn at 8:25 a.m., seconded by Mr. Slaughter and unanimously carried.

Mr. Helmstutler moved that the Industrial Development Authority adjourn its meeting at 8:25 a.m., seconded by Mr. Isley and carried unanimously.