

2013 Local Enterprise Zone Annual Report



Zone Number and Name:

ZONE 36 HENRY COUNTY
CITY OF MARTINSVILLE and HENRY COUNTY



**VIRGINIA DEPARTMENT OF HOUSING
AND COMMUNITY DEVELOPMENT**
Partners for Better Communities

Main Street Centre
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Richmond, Virginia 23219
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EZONE@dhcd.virginia.gov

www.dhcd.virginia.gov

Annual Reports are to be submitted to the Virginia Department of Housing and Community Development by Tuesday July 15, 2014.

According to 13VAC 5-112-550, "A local governing body shall submit annual reports to the department for the purpose of program monitoring and evaluation. Annual reports shall be submitted to the department on Form EZ-3-AR no later than July 15 of the following year. Annual reports shall include information and data for the purpose of program evaluation as requested on Form EZ-3-AR." The material provided by your locality will be used in the Annual DHCD Enterprise Zone Program Report to the General Assembly.

An electronic version of the 2013 Form EZ-3-AR is available on the program webpage at <http://www.dhcd.virginia.gov/index.php/community-partnerships-dhcd/downtown-revitalization/enterprise-zone/140-vez-local-zone-administrators.html>.

Each locality with an Enterprise Zone designation must submit an **electronic copy** of the Annual Report. **In the case of a joint zone, EACH participating locality must complete an annual report.**

The electronic copy of the completed annual report is due by **Tuesday July 15, 2014.** **Hard copies are no longer required.** Please email the electronic copy to Lauren Fink at Lauren.Fink@dhcd.virginia.gov

Reporting Period: January 1, 2013 through December 31, 2013

Zone Name (Locality): --HENRY COUNTY <small>*In the case of a joint zone, list one locality per report.</small>		Zone Number: --36
Year Designated: --1996	Date of Last Amendment: --2004	
Total Zone Acreage: --3840	Number of Non-Contiguous Areas: --2	
Year Local Zone Description was last updated (attach most recent update):--June 17, 2013		
Type of Jurisdiction (Check One)		
<input type="radio"/> County ✓	<input type="radio"/> Consolidated City	<input type="radio"/> City/Town
Contact Person: Wade L. Nester	Change from previous year <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Phone: 276-634-2570	Change from previous year <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Address: P.O. Box 7, Collinsville, VA 24078-0007	Change from previous year <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
E-Mail: wvnester@co.henry.va.us	Change from previous year <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

Please evaluate the effectiveness of your locality's Enterprise Zone program by answering each of the following items. The reporting period is **January 1, 2013 - December 31, 2013.**

I. ZONE ACTIVITIES

In the space below list the major projects, and/or revitalization activities that have occurred within the zone during the reporting period. For example, significant business openings, expansions, and closures, the reuse of an important "white elephant" building, major public infrastructure projects, other Economic Development or Community Revitalization announcements. DHCD uses this information to populate the list of activities in the program's annual report to the General Assembly. *(Limit response to the space provided.)*

Bassett Furniture Industries announced in December 2013 it would be making a 470 square foot addition to its facility located in the Patriot Centre At Beaver Creek, at a cost of \$359,705.00 per building permit applications.

Commonwealth Laminating & Coating, Inc. completed its up-fit of the shell building purchased in 2012 located on Lot #10 in the Patriot Centre At Beaver Creek and relocated the Sales & Customer Service Departments' offices into the facility as well as all of its distribution.

CPFlims, Inc., a subsidiary of Eastman Chemical Company, Inc. announced it would make investments of 40.0 million dollars in machinery, equipment, and real property and hire 25 additional employees in Henry County over the next three years.

Martinsville Speedway, Inc. constructed a new Restrooms and Concessions building at a cost of \$752,950.00 per building permit applications.

Mehler, Inc. completed a 4,750 square foot addition to its facility located at 175 Mehler Lane in the Patriot Centre At Beaver Creek, at a cost of \$339,000.00 per Building Permit Application.

The City of Martinsville and Henry County approved financing for and awarded a contract to construct a new 96,970 square foot shell building on a +/-17 acres tract, known as proposed Lot #8, in the Patriot Centre At Beaver Creek, at a cost of 3.5 million dollars.

Restaurant chain Kentucky Fried Chicken completed a major renovation project to the facility located at 18 Tensbury Drive.

II. LOCAL INCENTIVE UTILIZATION

Provide the following information for **all** current local incentives during the reporting period. For each incentive, describe the qualification criteria in place, the provider of the incentive, and the office/individual who approves applicants. Using the table below, indicate the number of qualified businesses and calculate the total financial value of that incentive for 2013. For incentives that require a certain level of job creation or investment, enter the total number of jobs created or investment leveraged for all qualified 2013 applicants. **Lastly, for any incentives that were not utilized in 2013, please provide an explanation for its lack of utilization and describe any plans to improve usage.**

Incentive Name	Description/Administration			2013 Utilization			
	Qualification Criteria	Provider <i>(Such as City's Economic Development Office, County IDA, etc.)</i>	Entity/Individual who approves applicants <i>(Such as Local Zone Administrator, Commissioner of Revenue)</i>	Number of Qualified Businesses in 2013	Financial Value of Incentive in 2013	Total # of Jobs Created or Investment Leveraged <i>(for incentive requiring job creation or property investment only)</i>	If the incentive was not utilized in 2013, please provide an explanation and discuss any plans to improve usage
Real Property Improvement IDA Grant	<i>Minimum \$50,000 assessed value, maintain or increase employment, and complete EZ Form.</i>	Henry County IDA	<i>Local Zone Administrator</i>	3	\$46,891.48	Jobs (#): N.A. Investment: \$10,193,800.00	
Machinery & Tools Investment IDA Grant	<i>Minimum \$50,000 assessed value, maintain or increase employment, and complete EZ Form.</i>	Henry County IDA	<i>Local Zone Administrator</i>	4	\$110,295.42	Jobs (#): N.A. Investment \$7,682,879.63	
Office Furniture, Fixtures, and Equipment IDA Grant	<i>Minimum \$50,000 assessed value, maintain or increase employment, and complete EZ Form.</i>	Henry County IDA	<i>Local Zone Administrator</i>	0	\$0.00	Jobs (#): Investment	Business moved into Zone in 2012, but not taxed until 2013 and grant not awarded until 2014
Building Permit Fee Waivers	<i>Based on type of permit, value of project, and complete EZ Form.</i>	Henry County	<i>Local Zone Administrator</i>	25	\$2,930.38	Jobs (#): N.A. Investment \$3,934,895.00	
Public Service Authority Fee Waivers	<i>Based on type of Service and complete EZ Form.</i>	Henry County Public Service Authority	<i>Local Zone Administrator</i>	0	\$0.00	Jobs (#): Investment	No New Construction Requiring Fees

Note: In 2013 amounts of \$10,062.44 for Real Property and \$68,340.11 for Machinery & Tools were also paid out for 2nd through 5th year grants for prior years' approved grants.

Henry County does not offer local incentives to commercial, retail, or professional entities.

**HENRY COUNTY
BUILDING PERMIT FEE WAIVER INFORMATION
FOR HENRY COUNTY ZONE 36
2013 ENTERPRISE ZONE ANNUAL REPORT**

FEE AMOUNT WAIVED	NEW CONSTRUCTION	ADDITION	ALTERATION OR RENOVATION
466.14		329,705.00	
70.83		30,000.00	
26.34		4,500.00	
147.49			222,000.00
113.22			142,000.00
114.24			200,000.00
118.12			169,000.00
25.50			25,000.00
66.30			52,000.00
66.30			78,000.00
324.97			396,000.00
59.36			263,000.00
25.50			23,000.00
66.30			39,000.00
142.29			650,000.00
40.80		24,000.00	
15.30			5,500.00
156.67		180,240.00	
252.31	576,000.00		
51.00	76,950.00		
25.50	5,000.00		
25.50	8,000.00		
76.50	87,000.00		
402.90		339,000.00	
51.00			10,000.00
\$2,930.38	\$752,950.00	\$907,445.00	\$2,274,500.00

Total Fees Waived 25 Total Estimated Real Property Investments \$3,934,895.00

**HENRY COUNTY
PUBLIC SERVICE AUTHORITY FEE WAIVER INFORMATION
FOR HENRY COUNTY ZONE 36
2013 ENTERPRISE ZONE ANNUAL REPORT**

FEE AMOUNT WAIVED	AMOUNT
WATER CONNECTION	0.00
SEWER CONNECTION	0.00
WATER FACILITIES	0.00
SEWER FACILITIES	0.00
TOTAL	\$0.00

Total Fees Waived Total Estimated Project Investment of \$0.00

III. JOB CREATION DATA

Provide the following information for all businesses **within the zone** for the 2013 reporting period. In the space provided under the chart below, document the sources used to collect the job creation information. If estimating, explain the methodology used. Larger cities and counties may have to estimate job creation within the zone when using the VEC reports by census tracts. **Please do not use job figures for the entire locality;** we are only looking for information within the zone boundaries.

2013 Business Activity	New	Expansions	Closures	Downsizing/ Layoffs
# of Businesses	0	25	1	16
# of Jobs Created/Lost	0	332	-31	-728
List of Businesses (names)				
<i>* Numbers do not include commercial, retail, or professional entities.</i>				
See attached spreadsheets				

Sources/Methodology:

Please document sources and methodology for producing the above estimates. See page 10 for recommended methodologies. These methods are not required and are only suggestions.

Information Request Form 2013 (See copy attached). I contacted major businesses and industries not completing Information Request Form 2013 by phone.

Conducted car window review and talked to owners of multi-business units to obtain commercial, retail, and professional entities listing. Unable to obtain exact number of employees due to many entities not having to report to VEC. There are several reasons why VEC may not have an exact/close match for a business:

1. Their business name and the d/b/a name are different. For example, Subway employees are reported under a totally different name like KAB III Inc.
2. Depending on the entity type they may be exempt from reporting wages to the VEC. If the business is a sole proprietor and wages are paid to the owner, spouse, parents and children under 21 are not reportable to VEC. If it's a partnership and the partners are the only employees, Partner wages are not reportable. Therefore, they would not have a VEC account.
3. Employees may be leased through another employment agency (sort of like #1).
4. Employees may be reported to the home office under a different name that is not in our area.

ENTERPRISE ZONE INFORMATION REQUEST FORM FOR CALENDAR YEAR 2013

Please e-mail to wnester@co.henry.va.us or fax to (276) 638-7970 the information requested below, by no later than January 31, 2014.

Requested information:

EZ Contact Person: _____, Phone Number: _____.

Contact's Fax Number: _____.

Contact's E-mail address: _____.

As of December 31, 2013 number of:

Full time positions filled by employees working a minimum of 40 hours, receiving wages/salary and benefits _____.

Full time positions filled by employees working a minimum of 40 hours, receiving wages/salary and no benefits _____.

Full time positions filled by employees working less than 40 hours receiving wages/salary and benefits _____.

Full time positions filled by employees working less than 40 hours and receiving wages/salary and no benefits _____.

Contracted positions filled by employees working a minimum of 40 hours and receiving benefits through you or the contractor _____.

Contracted positions filled by employees working a minimum of 40 hours and are not receiving benefits through you or the contractor _____.

Contracted positions filled by employees working less than 40 hours and receiving benefits through you or the contractor _____.

Contracted positions filled by employees working less than 40 hours and are not receiving benefits through you or the contractor _____.

Average hourly wage for a full-time position, excluding benefits _____.

Note:

Not completing and submitting the above information may result in loss of incentive benefits due your business or industry.

From January 1, 2013 through December 31, 2013:

For your business or industry, or a division thereof, located within Henry County's Enterprise Zone, please supply the following:

A brief summary of the business's or industry's overall economic positioning relative to today's economic environment.

Describe any major improvements, modernization of entire departments or divisions, and/or expansions.

Describe any major downsizings and/or elimination of entire departments or divisions.

(The above information will be used in compiling an overview of Henry County's Enterprise Zone to be included in the required Annual Report to the State Enterprise Zone Department.)

Should you have any questions or concerns and/or need EZ information or local forms please contact me at (276) 634-2570 or 340-0484 or e-mail me at wnester@co.henry.va.us.

Thanking you in advance for your cooperation.

Overall Employment Status For 2013
Henry County Enterprise Zone 36
(Does Not Include Commercial, Retail, and Professional Entities)

Businesses or Industries with increased employment levels	25
Businesses or Industries with decreased employment levels	16
Businesses or Industries with employment remaining the same or not reporting	8
Total Number of New Full-time Employees	332
Total Number of Lost Full-time Employees	(759)
Net Difference for 2013	(427)
Total Full-time Employees for 2013	5,154
Businesses or Industries using Contracted Workers with benefits	7
Businesses or Industries using Contracted Workers without benefits	5
Businesses or Industries using Contracted Workers with/without benefits	5
Total Number of Contracted Workers w/benefits	187
Total Number of Contracted Workers with no benefits	253
Total Number of all Contracted Workers	440
Total Number Combined Employees	5,594

**ENTERPRISE ZONE 36
MASTER BUSINESS AND INDUSTRIES LIST**

Company Name	NAICS Codes	Descriptor
Applied Felts, Inc.	313230 313320	Felt Pipe Lining
Arrington Performance (Connects Marketing, LLC).	423120	After market manufacturing & sales of auto parts & engines
Atlas EPS, Inc., (formerly TSF Holdings, Inc. dbaTri-State Foam Products)	326140	Plastic Foam Products
Barnes and Company	314999	Wipe Towels
Bassett Furniture Industries, Inc.	337121 337122	Wood Household Furniture
Bassett Mirror, Inc.	327215	Products of Purchased Glass
Bassett Printing, Inc	323110 323112 323113 323114	Commercial Printing, NEC Lithograph Bookbinding
Blue Ridge Packaging, Inc.	322211	Corrugated and Solid Fiber Boxes
Blue Ridge Aquaculture, Inc.	112511	Aquaculture Fish Products
Building Supply Company, Inc.	337110	Wood Kitchen Cabinets and Basic Hardware Supplies
Carter Bank & Trust and Bank Services of Virginia, Inc.	522320	Corporate Offices & North Bowles Facilities
Collinsville Printing, Co., Inc.	323110 323112 323113 323114	Commercial Offset, Letterpress- Screen Print
Commonwealth Laminating & Coating, Inc.	326113	Polyester film
Drake Extrusion, Inc.	313312 325222	Organic Fibers Non-cellulose Tread Mills
Georgia-Pacific Corrugated 1, LLC (formerly J & J Southeast, Inc.)	322211	Corrugated and Solid Fiber Boxes

Company Name	NAICS Code	Descriptor
G. S. Industries of Bassett, Ltd.	326199	Plastic Products, not listed elsewhere
eBay, Inc. d/b/a GSI Commerce Solutions, Inc. (formerly Accretive Commerce, Inc.)	493190	Catalog merchandise warehousing and order shipping
Hbl HANESbrandsINC (formerly Sara Lee Casualwear)	493190	Distribution Center
Hooker Furniture, Inc.	337122	Household Furniture
Hopkins Lumber Contractors, Inc.	321113	Precision Cut Lumber
ICF Consulting Group, Inc.	541611	Consulting / Call Center
INVISTA, S.a.r.l. (Formerly DuPont Precision Concepts)	333514	Precision Machine Parts
Edelen Property Holdings, LLC d/b/a j.g.edelen Company, Inc.	423700	Distribution of Furniture Hardware
Kimball Hospitality, Inc.	337121	Public Bldg. & Related Furniture, Upholstered
Koger Air Corp., Inc.	332322 333411	Blowers and Fans, Conveyors & Equipment
Laminate Technologies, Of VA, Inc.	326130	Laminated Wood Panels and Fabricated Components
Martinsville Speedway, Inc / International Speedway, Inc., Parent Co.	711212	Racing and Tract Operation
Mehler Engineered Products, Inc.	313312 314991	Mfg. of twisted reinforced yarns for automobile belts, hoses, etc.
Monogram Snacks Martinsville, LLC	311613	Meat & Other Snack Foods
Multi-Wall Packaging Corp., Inc.	322211	Corrugated and Solid Fiber Boxes
N.V. Warehouse Company, Inc. aka Nautica (parent co. VF, Inc.)	493190	Distribution Center
Nilit America, Inc. (formerly Nylstar, Inc.	325222 313230	Yarn Texturizing, Throwing, Twisting & Winding Mills
Rock-Tenn Converting Company Alliance Group	339950	Contract Packaging
RTI Martinsville, Inc. (Parent Company RTI International Metals, Inc.)	332112	Titanium Mill Products

Company Name	NAICS Code	Descriptor
Schenker Logistics, Inc. (Formerly C.S.I. Services, Inc.)	493190 333512	Manufacturing Supportive Services, Manufacturing Auto Industry Parts
Shenandoah Furniture, Company, Inc.	337121	Wood Household Furniture, Upholstery
Smart Machines Technologies, Inc.	333292 333294	Metalworking Machinery, Nec, Meral Stampings, Special Industry
Eastman Performance Films, Inc. (formerly Solutia, Inc. d/b/a as CPFilms, Inc.)	326113	Unsupported Plastics Film and Sheet
SouthPrint, Inc.	313311	Contract screen printing and apparel sales
Springs Industries, Inc. (formerly American Fiber Industries)	314129	Manufacturer of Bed Pillows and Home Textile Products
Stanley Furniture Company, Inc.	337122 337211	Wood Household Furniture
Stone Dynamics, Inc.	327991	Fabrication of stone tops for furniture industry
Tarheel Paper Company, Inc.	493190	Custom cut paper & delivery
Technical Machine Service	332710	Machine Shop
Texturing Services, Inc.	313112	Yarn Texturing
Virginia Glass Products, Inc.	327211	Flat Glass
Virginia Machine & Tool Company, LLC	332212 333515	Machine Tool Accessories
Warren Trucking, Inc. Parent Co. Worldwide Logistics, Inc.	488490	Trucking Terminals, Freight
West Window Corporation, Inc.	332321	Metal Windows & Doors, Sashes, and Trim

*The above listing does not include any retail, commercial, or professional entities.

Employment Listing For Commercial, Retail, & Professional Businesses In Enterprise Zone 36

Business Name	Type of Business	Location	Address
Keylees Pool Hall & Games Room	Recreation Facility	Bassett	142 Trenthill Drive
Foley's Auto Repair	Auto Repair	Bassett	136 Trenthill Drive
Papa's Pizzeria	Italian Restaurant	Bassett	4288 Fairystone Park Hwy.
Geneva's Tax Service	Tax Service	Bassett	4226 Fairystone Park Hwy.
Bassett Funeral Service	Funeral, Cremation, & Marker Services	Bassett	3665 Fairystone Park Hwy. (also 3735, 3675, & 3669)
Bassett Offices (beside BFO)	Bassett Office Annex	Bassett	3599 Fairystone Park Hwy.
Bassett Contract Industries	Bassett Office Annex	Bassett	3595 Fairystone Park Hwy.
Commonwealth Contract Furnishings (Nat. Mt. Airy)	Bassett Office Annex	Bassett	3593 Fairystone Park Hwy.
Wells Fargo (bank)	Bank	Bassett	3559 Fairystone Park Hwy. (also 3585)
Bassett Furniture Industries	Corporate Offices	Bassett	3525 Fairystone Park Hwy.
David L. Morris, DDS & Susan L. Morris DDS	Family Dentistry	Bassett	3441 Fairystone Park Hwy.
Harder's Drug Store	Drug Store (Locally Owned)	Bassett	3433 Fairystone Park Hwy. (also 3439)
Robert W. Haley, Attorney At Law	Law Office	Bassett	3371 Fairystone Park Hwy.
Ad Art Printing	Commercial & Retail Printing	Bassett	2191 Fairystone Park Hwy.
Budget Rentals	Rental Company	Bassett	2175 Fairystone Park Hwy.
Young's Perfections	Barber Shop	Bassett	1999 Fairystone Park Hwy.
Bassett TV Service	TV Repair	Stanleytown	1634 Fairystone Park Hwy.
Danny's Auto Repair	Auto Repair	Stanleytown	1622 Fairystone Park Hwy.
Ace Hardware (Heritage Home Center)	Building Supply	Stanleytown	1558 Fairystone Park Hwy. (East Building)
Napa Auto Parts	Auto Parts Store	Stanleytown	80 Fair Oaks Drive
CenturyLink	Telephone Substation	Fieldale	172 Field Avenue
Freedom Prints	Commercial Screen Printing	Fieldale	186 Field Avenue
Meeks Exhaust & Auto Recycling	Auto Repair	Fieldale	2899 Appalachian Drive (also 2885)
Office for Harry S. & Patricia Nolen	Office for Properties Management	Martinsville	2389 Appalachian Drive
DuPont Credit Union	Credit Union	Martinsville	35 DuPont Road
UMWA Local Union 218	Union Hall	Martinsville	57 DuPont Road
Autoville Upholstery	Upholstery Service & Repair	Martinsville	125 DuPont Road
CE Keith Enterprises, LLC	Commerical Linen Service	Martinsville	164 DuPont Road
Building Supply	Building Supplies (Cabinet Shop on Industry List)	Martinsville	185 DuPont Road (also 221)
Aaron's Upholstery & Furniture Repair	Upholstery Service & Furniture Repair	Martinsville	189 DuPont Road
Louise's Shoppe	Dress Shop	Martinsville	1412 Greensboro Road (North Half)
White House Beauty Salon	Beauty Shop	Martinsville	1412 Greensboro Road (South Half)
Jerry's Alignment Specialist	Vehicle Alignments	Martinsville	188 Tensbury Drive
Indian Heritage RV Park	RV Park Information Center & Bathhouse	Martinsville	186 Tensbury Drive
Martinsville Finance & Investment	Financial and Development Investing	Martinsville	184 Tensbury Drive (A.C. Wilson's Office)
Drager Safety	Safety Equip. Diagnostics Interlock Services	Martinsville	176 Tensbury Drive
Bank Services of Virginia's Warehouse	File Retention Warehouse	Martinsville	144 Tensbury Drive
Carter Bank & Trust	Bank	Martinsville	140 Tensbury Drive
A-1 Finishing & Repair and Precision Supply	Furniture Finishing & Repair	Martinsville	90 Tensbury Drive (also 100)

Employment Listing For Commercial, Retail, & Professional Businesses In Enterprise Zone 36

Business Name	Type of Business	Location	Address
All Signs	Sign Sales & Service	Martinsville	80 Tensbury Drive
Quirk Design Build	Architectural & Construction	Martinsville	74 Tensbury Drive
Kentucky Fried Chicken	Chicken Restaurant	Martinsville	18 Tensbury Drive
Luxury Nails	Nail Salon	Martinsville	2541 Greensboro Road
Title Max Title Loans	Quick Loan with Car Title	Martinsville	2559 Greensboro Road
Martinsville Grand Prix	Go Cart Track	Martinsville	2577 Greensboro Road
Captain Tom's Seafood	Seafood Restaurant	Martinsville	2615 Greensboro Road
Jerry's Pizza & Italian Restaurant	Italian Restaurant	Martinsville	2635 Greensboro Road
Walgreens	Drug Store	Martinsville	2707 Greensboro Road
CVS	Drug Store	Martinsville	2725 Greensboro Road
VAABC Store	State Alcohol Beverage Store	Martinsville	2769 & 2777 Greensboro Road
Tobacco	Tabacoo Products Sales	Martinsville	2785 Greensboro Road
Aaron's Sales & Leasing	Furniture, Appliances, & Audio-Video	Martinsville	2801 Greensboro Road (also 2853)
dR Jon Urgent Care	Medical Services	Martinsville	2881 Greensboro Road
Bob's Enterprises	Mobile Signs, Used Cars, & Comm. Prop. Rental	Martinsville	2933 Greensboro Road
Community Storehouse of M & HC	Provides Food & Other Items To The Less Fortunate	Ridgeway	4201 Greensboro Road
The Scrub Board Laundry No. 2	Laundromat	Martinsville	2034 Rives Road
Creative Hair Design	Hair Salon	Martinsville	2038 Rives Road
Hand-N-Hand Companion and Staffing Services	Staffing Firm	Martinsville	2046 Rives Road
Village Spa (Day Spa)	Tanning, Massage, and Nails	Martinsville	2050 Rives Road
Southern Pride Carwash	Carwash	Martinsville	2080 Rives Road
Courtyard Storage	Storage Rentals	Martinsville	2085 Rives Road
Martinizing Dry Cleaning	Dry Cleaning	Martinsville	2100 Rives Road
Hess / Wilco	Gas, Truck Stop, and Store	Ridgeway	4801 Greensboro Road
Wendy's	Old Fashion Hamburgers	Ridgeway	10 Old Sand Road
Clover Leaf Shopping Center Begins			
La Ideal Panaderia Y Tienda Mexicana	Mexican Grocery Store	Martinsville	2336 Greensboro Road
Tammy's Touch Beauty Salon	Beauty Salon	Martinsville	2338 Greensboro Road (North Unit)
Heritage Barber Shop	Barber Shop	Martinsville	2338 Greensboro Road (South Unit)
Family Dollar	Variety Store	Martinsville	2346 Greensboro Road
Carpet Land USA – Colortile	Flooring Store	Martinsville	2370 Greensboro Road
Wanted or Not Swap & Pawn	Pawn Shop	Martinsville	2412 Greensboro Road
Ferguson's Martial Arts	Martial Arts School	Martinsville	2424 Greensboro Road
Taylor 2 Fashions Unlimited	Clothing Store	Martinsville	2440-A Greensboro Road
Subway	Sandwich Shop	Martinsville	2444 Greensboro Road
Clover Leaf Shopping Center Ends			
Old Dominion Freigh Line	Common Carrier Trucking	Ridgeway	17 Propane Road
Red e-Energy (Davenport Energy)	Propane Gas Supplies	Ridgeway	125 Propane Road

Employment Listing For Commercial, Retail, & Professional Businesses In Enterprise Zone 36

Business Name	Type of Business	Location	Address
Midway Bottled Gas Company	Bottled Gas & Accessories Sales & Service	Martinsville	910 Stultz Road
Southwestern Virginia Gas Warehouse	Gas Company Supply Warehouse	Martinsville	942 Stultz Road
Norris Funeral Services, Inc. and Crematory	Funeral & Crematory Services	Martinsville	1500 Kings Mountain Road
Valero Fas Mart	Gas Station & Store	Martinsville	2170 Kings Mountain Road
Private Garage	Garage Used To Work on Shriner's Vehicles	Martinsville	2436 Kings Mountain Road
Henry County Flooring	Sales & Installation of Flooring Products	Martinsville	2456 Kings Mountain Road
Mango Mexican Grill	Mexican Restaurant	Martinsville	2468 Kings Mountain Road
Noland Company, Inc.	Plumbing and Heating Supplies Sales	Martinsville	591 Hollie Drive

IV. INVESTMENT DATA

DHCD tracks private and public investment separately for each locality. In the case of a joint zone, each participating locality is required to submit an Annual Report, with the investment data requested below reported for each individual locality.

A. Private Investment (Nonresidential Structures)

For each type of permit listed below, indicate the number and dollar value of permits issued for private sector activities **within the zone** during the reporting period. **Do not use** permit information for the **entire locality**. *This is a good time to identify potential applicants for the RPIG.*

Type of Permit	Number of Permits	Dollar Value
<i>New Construction</i>		
Manufacturing		\$
Office		\$
Retail	13	\$1,201,534.00
Mixed-use		\$
<i>Rehab/Expansion</i>		
Manufacturing	30	\$3,962,402.00
Office		\$
Retail	16	\$ 526,950.00
Mixed-use		\$
TOTAL	59	\$5,690,886.00

B. Public Investment

Please indicate the public dollar amount, and if necessary, provide a description of any public investments that occurred **in the zone** during the reporting period.

Type of Investment	Public Dollar Amount	Description
<i>Infrastructure</i>		
Streets/Sidewalks	\$	
Water	\$	
Sewer	\$	
Broadband	\$	
Other	\$79,915.92	Wetland/Grading/Operation/Maintenance
<i>Public Buildings</i>		
Improvements	\$	
New Construction	\$206,319.14	Lot #8 Shell Bldg. Start of Constr.
<i>Parks & Schools</i>		
Improvements	\$	
New Construction	\$	
TOTAL	\$286,235.06	

Building Permits Issued to Zone 36 Entities in 2013

Permit #	Amount of Fee	Project Value	New Construction				Alterations / Improvements / Additions			
			Manufacturing/Distribution	Office	Retail	Mixed-use	Manufacturing/Distribution	Office	Retail	Mixed-use
B-13-012646	42.75	48,000.00							1	
P-13-012673	8.16	5,500.00							1	
B-13-012672	25.50	50,000.00					1			
S-13-012701	15.30	350.00							1	
B-13-012715	25.50	4,200.00			1					
B-13-012716	25.50	7,500.00			1					
L-13-012726	48.35	33,384.00			1					
B-13-012731	25.50	50,000.00					1			
G-13-012736	402.90	339,000.00					1			
P-13-012745	10.20	1,300.00							1	
E-13-012744	15.30	1,700.00							1	
B-13-012786	64.26	9,000.00							1	
B-13-012799	761.49	292,000.00			1					
E-13-012806	15.30	10,000.00							1	
S-13-012812	61.20	7,000.00			1					
M-13-012818	102.00	37,500.00			1					
P-13-012828	11.22	10,000.00			1					
B-13-012845	156.67	180,240.00					1			
B-13-012851	142.29	650,000.00					1			
B-13-012852	40.80	24,000.00					1			
E-13-012873	127.50	12,243.00					1			
E-13-012876	76.50	57,000.00			1					
B-13-012887	36.72	235,000.00							1	
S-13-012899	15.30	6,000.00					1			
S-13-012901	15.30	6,000.00					1			
E-13-012910	15.30	2,000.00							1	
B-13--012919	147.49	222,000.00					1			
B-13--012920	113.22	142,000.00					1			
B-13--012921	118.12	169,000.00					1			
B-13--012922	25.25	25,000.00					1			
B-13--012924	66.30	52,000.00					1			
B-13--012925	66.30	78,000.00					1			
B-13--012926	324.97	396,000.00					1			
B-13--012927	59.36	263,000.00					1			
B-13--012928	25.50	23,000.00					1			
B-13--012929	66.30	39,000.00					1			
B-13-013024	252.31	576,000.00			1					
P-13-013035	76.50	87,000.00			1					

Building Permits Issued to Zone 36 Entities in 2013

Permit #	Amount of Fee	Project Value	New Construction				Alterations / Improvements / Additions			
			Manufacturing/Distribution	Office	Retail	Mixed-use	Manufacturing/Distribution	Office	Retail	Mixed-use
M-13-013046	76.50	419,412.00					1			
M-13-013038	25.50	5,000.00			1					
E-13-013074	51.00	76,950.00			1					
E-13-013091	15.30	5,500.00					1			
E-13-013109	15.30	1,000.00							1	
B-13-013127	25.50	28,000.00							1	
B-13-013172	26.34	4,500.00					1			
B-13-013201	114.24	200,000.00					1			
S-13-013241	30.60	25,000.00							1	
E-13-013252	51.00	10,000.00					1			
S-13-013279	15.30	3,100.00							1	
B-13-013282	25.50	212,802.00					1			
M-13-013319	25.50	8,000.00			1					
S-13-013345	30.00	12,000.00							1	
L-13-013366	85.00	50,000.00	1							
B-13-013375	51.00	103,000.00							1	
M-13-013374	102.00	42,000.00							1	
B-13-013386	8,017.20	3,418,500.00	1							
S-013013430	30.60	1,500.00					1			
S-13-013431	30.60	1,500.00					1			
B-13-013483	25.50	21,000.00					1			
B-13-013514	466.14	329,705.00					1			
B-13-013521	70.83	30,000.00					1			
Totals	\$13,034.88	\$9,159,386.00	2	0	13	0	30	0	16	0

V. GOALS/OBJECTIVES

1. Please discuss any planned local goals and objectives for the locality's Enterprise Zone program. This can include amending zone boundaries and/or incentives or targeting a number of local businesses to meet with over a specified time period, etc.

Continue working with the City of Martinsville reviewing zone boundaries and incentives to determine best course of action to take when making application for zone re-designation or new zone designation due to expiration of zone at the end of 2015.

To tour the completed new shell building being constructed on a revenue sharing Lot 8 in the Patriot Centre At Beaver Creek.

2. For zones experiencing low or no state incentive activity, please explain the actions planned to increase usage of the VEZ grant program. What specific steps will be taken to ensure an increase in applications in upcoming Grant Years? Remember, zones that go 5 consecutive years without state incentive qualification will be recommended for termination.

Continue working with the Martinsville-Henry County Economic Development Corporation as they recruit new firms and work with existing firms to expand.

VI. MARKETING MATERIALS (PLEASE INCLUDE AS AN EMAIL ATTACHEMENT)

1. Attach a "screen shot" of your local web page that advertises your Enterprise Zone. Please include the date that the site was last revised, and verify that the information provided is correct.
2. Attach a copy of any brochures or marketing materials that you currently use to advertise your Enterprise Zone.
3. Submit a copy of the current **Zone Description**. If you have made amendments to the zone boundaries or incentives, be sure to reflect these changes in an updated description. Please email Lauren Fink at Lauren.Fink@dhcd.virginia.gov for the latest version of your description on file.

HENRY COUNTY VIRGINIA OFFICIAL WEBSITE



- DOING BUSINESS
- DEPARTMENTS
- GOVERNMENT
- HOW DO I...?
- SEARCH OUR WEBSITE...



GIS Area Maps

Parks and Recreation

Visitors

PSA

Site up-dated March 2014
All Information Current

Henry County, Virginia

Set in the foothills of Virginia's beautiful Blue Ridge Mountains, Henry County is home to major industries, NASCAR Sprint Cup racing, and an unsurpassed quality of life.

-  [FY 2014-2015 Adopted County Budget](#)
-  [FY 2014-2015 Adopted PSA Budget](#)
-  [FY 2012-2013 Henry County Audit](#)
-  [FY 2012-2013 PSA Audit](#)
-  [Henry County-Martinsville Discover Magazine](#)
-  [WPPDC Comprehensive Economic Development Strategy](#)

Upcoming Calendar Events

- June, 20, 2014 - June, 20, 2014**
Children's Craft Class at the Henry County Administration Building from 3:00-4:00pm. The cost is \$5. Please pre-register.
- June, 20, 2014 - June, 20, 2014**
Start Smart Bowling is for children ages 6-9. This will be held at Sportlanes and the cost is \$25. Pre-registration is required.
- June, 23, 2014 - June, 26, 2014**

Recent News

- Job Posting - West Piedmont Planning District Commission Director
- Public Comment Welcomed - JAG Grant
- Interested in Serving on the PHCC Board?
- Job Posting - Project Engineer
- Marina Ribbon Cutting
- No PSA Rate Hike in Budget

E-NEWSLETTER SUBSCRIPTION

ENTER YOUR EMAIL ADDRESS...

JOB OPENINGS

Make Payments Online



ENTERPRISE ZONES

ENTERPRISE ZONES

Home | Doing Business | Enterprise Zones



The Enterprise Zone Program is a Commonwealth of Virginia economic development program managed by the Department of Housing and Community Development. The State's Enterprise Zone Program is designed to provide incentives for businesses to locate or expand in designated zone areas. The City of Martinsville and Henry County have two joint zone designations consisting of 7,921+ acres of commercial, retail, office, and industrial properties. The Enterprise Zone layer is available on the County's GIS website by selecting the [+] zones layer, then [+] enterprise zones.

Downloadable Resources

- Enterprise Zone Brochure
- Zone 36 2012 Annual Report
- Zone 54 2012 Annual Report
- Enterprise Zone Presentation
- County Incentives
- City Incentives
- Enterprise Zones Map
- City Enterprise Zones Map
- Enterprise Zone Application Forms and Filing Deadlines

Enterprise Zone Incentives Application and Forms

- Enterprise Zone Basic Application
- Real Property IDA Grant Form
- Machinery & Tools IDA Grant Form
- Office Furniture, Fixtures, & Equipment IDA Grant Form
- Building Inspection Fee Waiver Form
- PSA Fee Waiver Form

For more detailed information concerning zone boundaries and incentives, including eligibility criteria and filing deadlines, contact any of the following:

Enterprise Zone Coordinator

Wade Nester
3300 Kings Mountain Road, Room 208
P.O. Box 7, Collinsville, VA 24078
Telephone: (276) 634-2570
Fax: (276) 638-7970
Email: wnester@co.henry.va.us

Martinsville-Henry County Economic Development Corporation

134 E. Church Street, Suite 200
P.O. Box 631 Martinsville, VA 24114-0631
Telephone: (276) 403-5940
Fax: (276) 403-5941
Website: http://www.yesmartinsville.com/

E-NEWSLETTER
SUBSCRIPTION

ENTER YOUR EMAIL ADDRESS...

JOB OPENINGS

Make Payments
Online

Local Incentives

Local incentives have been developed to complement the state enterprise zone incentives. Examples of the local incentives offered by the City of Martinsville and Henry County include:

- **Real Estate IDA Grants** (Investment with \$50,000 assessed value required, County only; no minimum for City)
- **Machinery & Tools IDA Grants** (Investment with \$50,000 assessed value required, County only; no minimum for City)
- **Furniture, Fixtures, & Equipment IDA Grants** (Investment with \$50,000 assessed value required, County only; no minimum for City)
- **Building Permit Fee Waivers** (Does NOT include sign permits in City)
- **City Water Connection Fee Waivers** (Fees waived for domestic and processed water only)
- **Public Service Authority Fee Waivers** (Fees waived for water and sewer connections and facilities)
- **City Business Professional Occupation License (BPOL) Fee Rebate** (50% of fees rebated based on gross receipts, maximum of five years, and not-retroactive)



Conversions made to the building that houses the Virginia Workforce Center make it eligible for the Real Estate IDA Grant.

General Provisions– State Enterprise Zone

- Applications for the Real Property Investment Grants and the Wage-based Job Creation Grants must be submitted to the DHCD by April 1. Notification of grant award will be no later than June 30.
- Should the total amount of qualified grant requests exceed the state’s annual available funding, each qualified business will receive a prorated portion of its Real Property Grant. Grants shall be counted against the cap for the fiscal year in which the grant was allocated.

For more information, instruction manuals, and forms, please visit the state website:

<http://www.dhcd.virginia.gov/CommunityDevelopmentRevitalization/>



RTI in foreground and Commonwealth Laminating & Coating, Inc., in upper left.

For more detailed information concerning zone boundaries and incentives, including eligibility criteria and filing deadlines, contact:

MARTINSVILLE-HENRY COUNTY ECONOMIC DEVELOPMENT

134 E. Church Street, Suite 200
P.O. Box 631
Martinsville, VA 24114-0631
276.403.5940
Fax 276.403.5941

CITY OF MARTINSVILLE
276.403.5156
HENRY COUNTY
276.634.2570



Taco Bell, located in the City, has been a recipient of BPOL for several years.

Martinsville and Henry County Joint Enterprise Zones (1) 36 & (2) 54

Planning, Building, Working, & Educating Together for Economic Growth

City of Martinsville 276.403.5156
Henry County 276.634.2570



ICF Consulting Group, Inc. in the foreground, RTI in the upper right, and Commonwealth Laminating & Coating, Inc. in the upper left.



Solid Stone Fabrics (right) has been the recipient of multiple Enterprise Zone benefits.



Enterprise Zone Incentives

Program Description

The Enterprise Zone Program is a Commonwealth of Virginia economic development program managed by the Department of Housing and Community Development. The State's Enterprise Zone Program is designed to provide incentives for businesses to locate or expand in designated zone areas. The City of Martinsville and Henry County have two joint zone designations consisting of 7,921+ acres of commercial, retail, office, and industrial properties. For more information on these zones, visit:

http://gis.co.henry.va.us/martinsville_henry_county.html

Click on the plus sign (+) beside Zones and Districts, check Enterprise Zones, and then click on the plus sign (+) to display a legend.



Proposed signage for Commonwealth Crossing Business Centre

State Incentives

Real Property Investment Grants

Real Property Investment Grants are available for investments made in industrial, commercial, or mixed-use property in an enterprise zone. A mixed-use property is a building incorporating a business in which a minimum of 30% of the useable area shall be devoted to commercial, office, or industrial space. Investments can be towards existing structures or new construction.

In order to qualify for rehabilitation or expansion of existing structures, an investor must spend at least \$100,000 in qualified real property improvements. In order to be eligible for new construction, the investor must spend at least \$500,000.

Grants are calculated at a rate of 20% of the amount of the investment in excess of the specified amount. Projects under \$5 million will receive a maximum of \$100,000 over a five-year period. Projects over \$5 million are eligible to receive a maximum amount of \$200,000 over a five-year period.



Commonwealth Laminating & Coating, Inc., located at the Patriot Center at Beaver Creek in Henry County

Wage-Based Job Creation Grants

- Offered for new permanent full-time positions created by business start-ups and expansions by firms
- Wage-based grants available to any business firms that are not personal service, food/beverage establishments
- Awarded in amounts up to \$500 per grant-eligible position filled by an employee earning 150%* of the federal minimum wage and up to \$800 per grant eligible position filled by an employee earning 200% of the federal minimum wage. Firms must offer health benefits.
- Firms can receive grants for up to 350 grant eligible positions per year for up to five consecutive years from the first year of eligibility
- Business firm must be located in a Virginia Enterprise Zone and must increase permanent full-time positions by four permanent full-time position threshold jobs over one year. Grants are only available for new permanent full-time positions created above this four job threshold.

*Martinsville-Henry County is a high-unemployment area.

(State Incentives continued on back panel)



Southern Finishing, Inc. is located in the City of Martinsville and was the recipient of a Wage-Based Job Creation Grant.

PATRIOT CENTRE SHELL BUILDING

Beaver Creek Drive, Martinsville, Virginia 24112

97,000 SQUARE FOOT FACILITY



MARTINSVILLE
HENRY COUNTY VIRGINIA
ECONOMIC DEVELOPMENT

- 91,474 SF Manufacturing Space
- 5,496 SF Office Space
- Expandable to 160,000 SF
- Located on Lot 8 in the Patriot Centre Industrial Park
- 17 Acre Site (11 Acre Graded Pad)
- 30' Ceiling Height Throughout
- Municipal Water/Sewer /Nat. Gas
- Electric Substation Located on Site



PATRIOT CENTRE SHELL BUILDING

Beaver Creek Drive, Martinsville, Virginia 24112

BUILDING SPECIFICATIONS

Manufacturing Space:	91,474 SF
Office Space:	5,496 SF
Year Built:	2013 (under const.)
Expandable:	Yes (to 160,000 SF)
Column Spacing:	50' x 50'
Height at Center:	30'
Height at Eaves:	30'
Exterior:	Pre-cast Concrete Panels
Roof:	Standing Seam Metal
Floor:	Unfinished (gravel)
Dock High Doors:	5 (9' x 10')
Drive In Doors:	1 (14' x 16')

UTILITIES

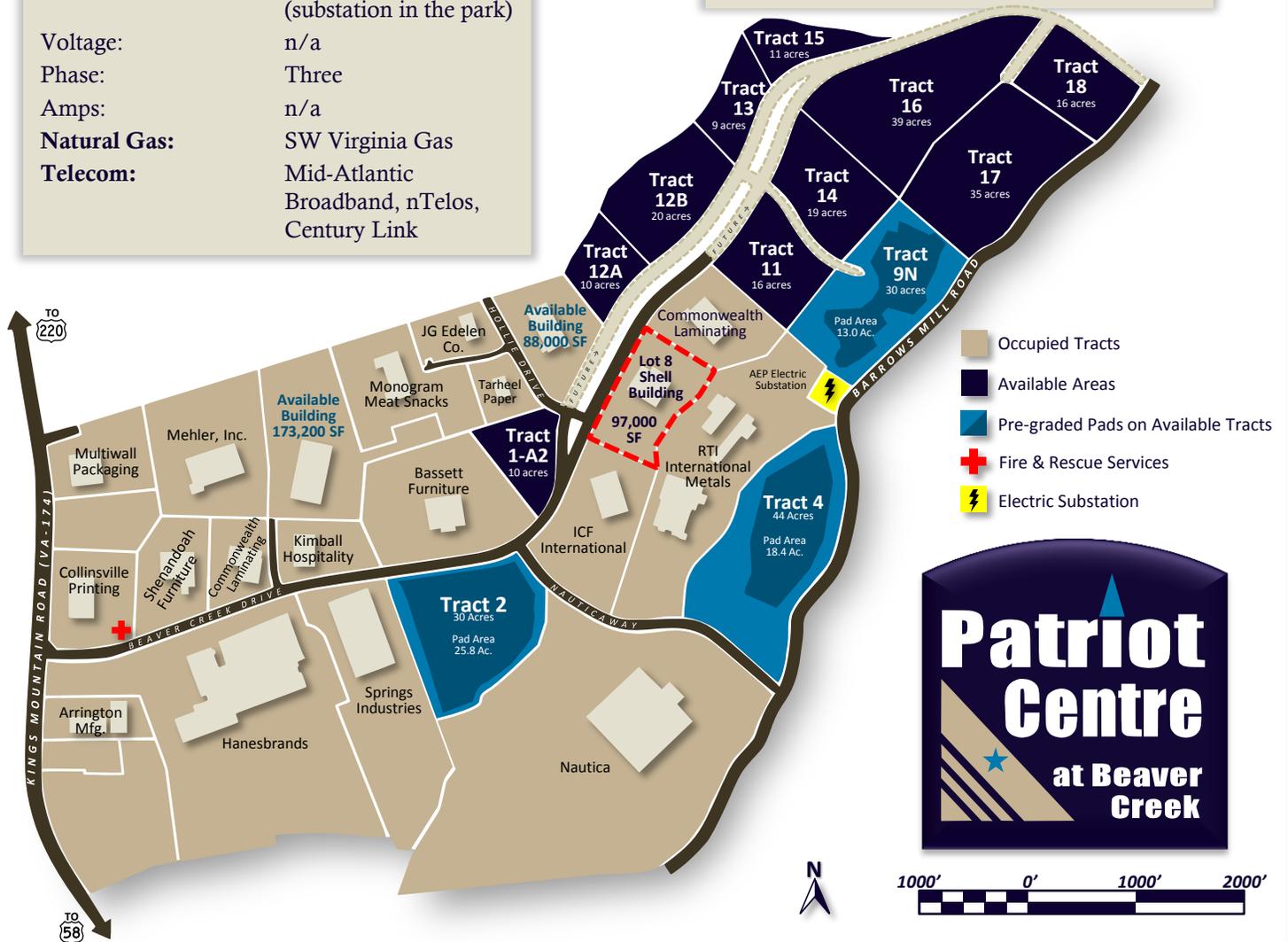
Water:	Henry County PSA
Waste Water:	Henry County PSA
Electric:	Appalachian Power (substation in the park)
Voltage:	n/a
Phase:	Three
Amps:	n/a
Natural Gas:	SW Virginia Gas
Telecom:	Mid-Atlantic Broadband, nTelos, Century Link

SITE SPECIFICATIONS

Site Acreage:	17 (11.4 acre pad)
Location:	Henry County
Enterprise Zone:	Yes
Parking Spaces:	70+
Zoning:	I-1 Industrial
Industrial Park:	Yes (Patriot Centre)
Rail Available:	No

TRANSPORTATION

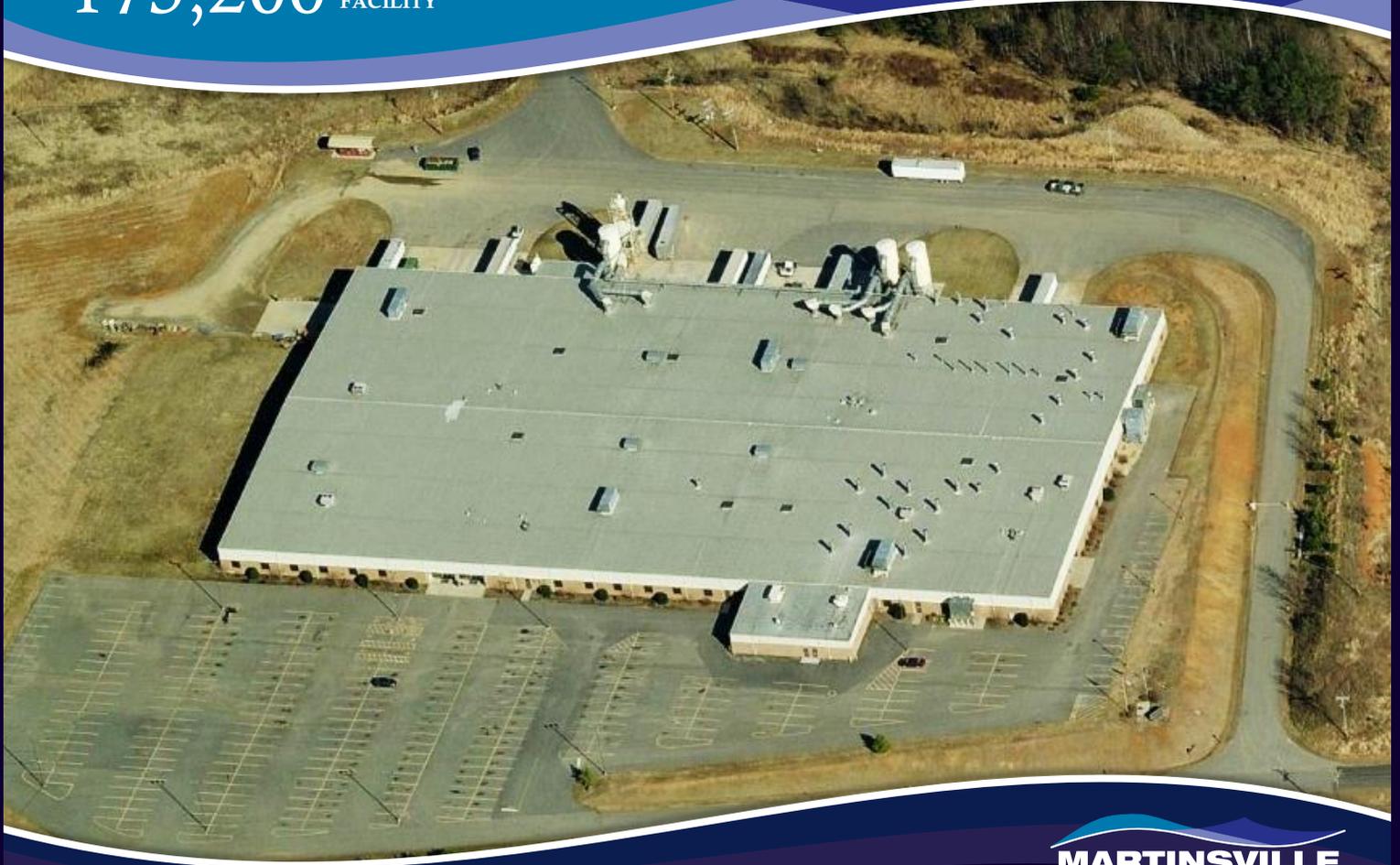
To US-58:	4 miles
To US-220:	5 miles
To Interstate 40:	50 miles
To Interstate 85:	55 miles
To Interstate 81:	55 miles
To Interstate 77:	70 miles
To Blue Ridge Regional Airport	15 miles
To Piedmont Triad Int'l Airport:	50 miles



MASTERBRAND BUILDING

220 Mehler Lane, Martinsville, Virginia 24112

173,200 SQUARE FOOT FACILITY



MARTINSVILLE
HENRY COUNTY VIRGINIA
ECONOMIC DEVELOPMENT

- 173,200 SF Building
- 25' Ceilings (19' at eaves)
- 14 Dock High Doors
- Zoned Industrial (I-1)
- Expandable to 300,000 SF
- Former Masterbrand Cabinets facility



MASTERBRAND BUILDING

220 Mehler Lane, Martinsville, Virginia 24112

BUILDING SPECIFICATIONS

Total Space:	173,200 SF
Year Built:	1998
Column Spacing:	40' x 50'
Ceiling Height:	25' (19' at eaves)
Exterior:	Metal & Brick
Roof:	Standing Seam
Floor:	5" Concrete
Sprinklered:	Yes (Wet)
Dock High Doors:	14 (+4 drive in doors)

- 8,000 SF office space
- Located in the Patriot Centre Industrial Park in Henry County
- Electric substation located in the park
- Available Immediately

SITE SPECIFICATIONS

Site Acreage:	31.6
Location:	Henry County
Enterprise Zone:	Yes
Parking Spaces:	350+
Zoning:	Industrial (I-1)
Industrial Park:	Yes (Patriot Centre IP)
Rail Available:	No

UTILITIES

Water:	Henry County PSA
Line Size:	16"
Waste Water:	Henry County PSA
Line Size:	10"
Electric:	Appalachian Power
Voltage:	480
Phase:	Three
Amps:	3,000
Natural Gas:	SW Virginia Gas
Line Size:	4"
Telecom:	Mid-Atlantic Broadband

TRANSPORTATION

To VA-174:	½ mile
To US-58:	4 miles
To US-220:	5 miles
To Interstate 40:	50 miles
To Interstate 85:	55 miles
To Interstate 81:	55 miles
To Interstate 77:	70 miles
To Blue Ridge Regional Airport	15 miles
To Piedmont Triad Int'l Airport:	50 miles



NORTH BOWLES 26K

444 Hollie Drive, Martinsville, Virginia 24112

26,000 SQUARE FOOT FACILITY



MARTINSVILLE
HENRY COUNTY VIRGINIA
ECONOMIC DEVELOPMENT

- 26,000 SF Building
- Located in an Enterprise Zone
- Building sits on 4 acres
- 18' 7" Ceiling height at center
- Parking for 20+
- 2 Dock doors & 2 Drive-in Doors



NORTH BOWLES 26K

444 Hollie Drive, Martinsville, Virginia 24112

BUILDING SPECIFICATIONS

Total Space:	26,000 SF
Year Built:	1996
Column Spacing:	30' x 50'
Ceiling Height:	18' 7" (17' at eaves)
Exterior:	Block/Metal
Roof:	Standing Seam Metal
Floor:	5" Reinforced Concrete
Insulation:	No
Sprinklered:	Yes (Wet)
Dock High Doors:	2
Drive In Doors:	2 (10'x10' & 14'x14')

SITE SPECIFICATIONS

Site Acreage:	3.6
Location:	Henry County
Enterprise Zone:	Yes
Parking Spaces:	21
Zoning:	I-1, Industrial
Industrial Park:	Yes – North Bowles IP
Rail Available:	No

UTILITIES

Water:	Henry County PSA
Line Size:	8"
Waste Water:	Henry County PSA
Line Size:	6"
Electric:	Appalachian Power
Voltage:	480
Phase:	Three
Amps:	1,000
Natural Gas:	SW Virginia Gas
Line Size:	4"
Pressure:	100 psi
Telecom:	Century Link, MBC

TRANSPORTATION

To US-58:	4 miles
To US-220:	5 miles
To Interstate 40:	50 miles
To Interstate 85:	54 miles
To Interstate 81:	56 miles
To Interstate 77:	69 miles
To Blue Ridge Regional Airport	16 miles
To Piedmont Triad Int'l Airport:	49 miles

- Located in the North Bowles Industrial Park in Henry County
- Office is air conditioned
- Manufacturing area is heated
- Located in an Enterprise Zone





Get in the Zone!

Local and State Enterprise Zone "How to Apply" Workshop Thursday, December 5, 2013 9:00 a.m.

**West Piedmont Business Development Center
22 East Church Street**

- Learn from City and County Zone Administrators about the Martinsville and Henry County incentives
- Learn from Robbin Hall, Executive Director of WPBDC about small business incubation
- Learn from VA DHCD about state incentives

**Sponsored by:
VA Dept. of Housing &
Community Development**

City of Martinsville

Henry County

**West Piedmont Business
Development Center**

Register at:
[https://
dmz1.dhcd.virginia.gov/
dhcdevents/
registration.aspx?
EID=111](https://dmz1.dhcd.virginia.gov/dhcdevents/registration.aspx?EID=111)



For more information contact Susan McCulloch at 276/403-5156 or Wade Nester at 276/634-2570

276.638.2523•276.638.2669 (fax)
www.wpbdc.org

wpbdc
WEST PIEDMONT BUSINESS DEVELOPMENT CENTER

22 East Church Street- P.O. Box 747
Martinsville, VA 24112

Job Creation Grants for Calendar Year 2013

Grant Amounts:

Up to \$500 per year for each net new permanent full time position earning at least 150 percent of the Federal minimum wage (\$10.88/hour) and the employer offers to pay at minimum 50% of the employee's health benefits costs.

Up to \$800 per year for each net new permanent full time position earning at least 200 percent of the Federal minimum wage (\$14.50/hour) and the employer offers to pay at minimum 50% of the employee's health benefits costs.

Eligible firms can receive grants for up to 350 positions per year. A firm can apply for the job creation grants each year of a five-consecutive year grant period in which they meet the qualification criteria.

Qualification Requirements:

Any enterprise zone business or industry that creates at least five net new permanent full time positions may be eligible.

Any net new permanent full time positions created above the four jobs threshold that earn at least 150 percent of the Federal minimum wage and are offered health benefits which the employer agrees to pay at minimum 50% of the costs.

Grant eligible positions filled for less than a full calendar year will be prorated based on the number of full months worked.

Retail, personal service, or food and beverage establishments are prohibited from applying for this grant.



Jobs Creation Grants have first priority, but may be subject to pro-ration should requests exceed total grant funds allocated by the General Assembly for all Enterprise Zone Grants.

Real Property Investment Grants for Projects Receiving their C.O. in 2013

Grant Amounts:

Up to 20 percent of the total amount of qualified real property investments (qualified hard construction costs above the threshold amount) made to a building or facility in an enterprise zone, not to exceed \$200,000 within a five consecutive year period.

For qualified real property investments less than \$5 million, the grant is capped at \$100,000 per building or facility.

For qualified real property investments of \$5 million or more, the grant is capped at \$200,000 per building or facility.

Qualification Requirements:

This incentive is only available for qualified real property investments made to commercial, industrial, or mixed use buildings or facilities located in a Virginia Enterprise Zone.

This incentive is only for projects which receive their final certificate of occupancy or completed third party inspection report and/or whatever systems is used by a particular jurisdiction for verification of the projects completeness, by December 31, 2013. (Henry County issues certificates of occupancy through the Building Inspection Department)

For rehabilitation and expansion of existing buildings/facilities, a zone investor must exceed \$100,000 in qualified real property investments.

For new construction, a zone investor must exceed \$500,000 in qualified real property investments.



Real Property Grants have second priority and may be subject to pro-ration should requests exceed grant funds allocated by the General Assembly.

Henry County Enterprise Zone Incentive Program

Incentive	<i>Real Property Improvement IDA Tax Grant</i>	<i>Machinery & Tools Investment IDA Tax Grant</i>	<i>Furniture, Fixtures, and Equipment IDA Tax Grant</i>	<i>Building Permit Fee Waivers</i>	<i>Public Service Authority Fee Waivers</i>
Description	Based on real property improvements assessed value	Based on machinery & tools assessed value	Based on furniture, fixtures, and equipment assessed value	Based on type of permit and value of project	Based on type of service and consumption rate
Qualifications	New Construction:	New/Additional M&T:	New/Additional FF&E:		
	Requires an investment with a minimum assessed value of \$50,000, job creation or retention, and a qualifying NAICS code	Requires an investment with a minimum assessed value of \$50,000, job creation or retention, and a qualifying NAICS code	Requires an investment with a minimum assessed value of \$50,000, job creation or retention, and a qualifying NAICS code	Property must be located in one of the designated Enterprise Zones, create or retain jobs, and have a qualifying NAICS Code	Property must be located in one of the designated Enterprise Zones, create or retain jobs, and have a qualifying NAICS Code
	Addition or Renovation:	Replacement of M&T:	Replacement of FF&E:		
	Requires an investment with a minimum assessed value of \$50,000, job creation or retention at an existing/operating facility, and a qualifying NAICS code	Requires an investment with a minimum assessed value of \$50,000 after reducing by the assessed amount taken out of service and accounting for job creation/retention and qualifying NAICS code	Requires an investment with a minimum assessed value of \$50,000 after reducing by the assessed amount taken out of service and accounting for job creation/retention and qualifying NAICS code		
	Rehabilitation:				
Requires an assessed value of \$50,000 and job creation or retention. In addition, the existing structure must be fifteen years or older, and any replacement structure may not exceed 110% of the total square footage of the replaced structure.					
Time Period for Applicants to Receive Benefits	Five years per qualification during life of zone	Five years per qualification during life of zone	Five years per qualification during life of zone	Each qualified filing during life of zone	Each qualified filing during life of zone
Amount of Benefit Applicant can Receive	100% of first year tax increase and 50% of tax increase after assesment adjustment each of second through fifth years	100% of first year tax increase and 50% of tax increase after assesment adjustment each of second through fifth years	100% of first year tax increase and 50% of tax increase after assesment adjustment each of second through fifth years	100% of Fees	100% of Fees
Maximum Amount	None	None	None	None	None
Required Records and Forms	Submission of EZ Real Property Investment Plan/IDA Grant Form and a copy of the previous year's tax bill	Submission of EZ Machinery and Tools Investment Plan/IDA Grant Form and a copy of the previous year's tax bill	Submission of EZ Furniture, Fixtures & Equipment Investment Plan/IDA Grant Form and a copy of the previous year's tax bill	Submission of EZ Building Permit Fee Waiver Form and a copy of the building permit	Submission of EZ PSA Fee Waiver Form and a copy of the service application
Incentive Based on Firm's:	100% completed, assessed, and taxed project	Difference of prior year tax and current year's tax and adjusted for declining scale assessment	Difference of prior year tax and current year's tax and adjusted for declining scale assessment	County building inspection's prevailing fee schedule	Public Service Authority's prevailing fee schedule
Submission Date of Form	Sixty days prior to start of construction	March 15th of the following year in which investments are made	March 15th of the following year in which investments are made	Submit when filing for building permit(s)	Submit when filing for application of service(s)
Carry Over/ Refund	None	None	None	None	None

For More Information regarding the incentives shown above call the following:
 Henry County Enterprise Zone Coordinator --- (276) 634-2570
 Martinsville-Henry County Economic Development Corporation --- (276) 403-5940

Enterprise Zone Applications, Forms, and Filing Deadlines

For the 2013 Grant Cycle all application templates and instruction manuals are available on the EZ Online Application Submission System at: <https://dmz1.dhcd.virginia.gov/EZApplication/>

Below is the **Submittal Timeline** for the **2013 Commonwealth of Virginia's Enterprise Zone Grants**:

Real Property Investment and Jobs Creation

- **April 1, 2014** - Applicant submits application documentation to DHCD
- For Real Property C.O. shall be dated between January 1st & December 31st, 2012
- **May 15, 2014** - DHCD notifies applicant of deficiencies
- **June 1, 2014** - Applicant resubmits, if necessary, and deficiencies have been resolved
- **June 30, 2014** - DHCD notifies applicant of qualification
- **July 2014** - Virginia Department of Treasury sends Enterprise Zone Grant check to applicant

Below is the **Submittal Timeline** for the **Henry County Enterprise Zone IDA Grants** for **2013 Investments**:

Machinery & Tools and/or Office Furniture, Fixtures & Equipment Investment/IDA Grant Forms

- **March 15, 2014** - Applicant submits application materials to local zone coordinator
- **April 2014** - Local Zone Administrator conducts preliminary review for deficiencies
- **May 2014** - Local zone coordinator notifies applicant of deficiencies
- **February 2015** - Final review and evaluation for qualification
- **April or May 2015** - IDA Disperses Checks to qualifying businesses and industries

Real Property Investment/IDA Grant Forms

- **Form** - Must be submitted 60 days prior to start of construction

Notes:

Building Permit Fee Waivers and Public Service Authority (PSA) Fee Waivers

- **Forms** - Must be submitted when application for permits or services are made

2013 Information Request Form

- **January 31, 2014** - Completed form shall be returned to the Local Zone Coordinator

Failure to submit these forms shall result in forfeiture of Incentives

HENRY COUNTY AND MARTINSVILLE (1996) VIRGINIA ENTERPRISE ZONE 36

Zone 36 (1996)

The first of two joint Henry County/Martinsville zones, this zone consists of 4,105.58-acres. Within Henry County there are two noncontiguous areas that total 3,840 acres. The first area begins at the far northwestern end of the Smith River and follows this river throughout the county, ending at Highway 220 south of the Martinsville Speedway. The other area is contained along Highway 174, just north of the Martinsville city line. The city portion of the zone spans 625.58 acres and consists of two noncontiguous areas. The Uptown central business district (CBD) and its surrounding areas and an area of privately owned vacant property for future development along Eastern city line.

Jointly Offered Local Incentives – Zone 36

REAL ESTATE TAX GRANT

An incentive based on the increase in real estate tax for qualified projects.

MACHINERY AND TOOLS TAX GRANT

An incentive based on the increase in machinery and tools tax for qualified projects.

BUSINESS FURNITURE, FIXTURES AND EQUIPMENT TAX GRANT

An incentive based on the increase in furniture, fixtures and equipment tax for qualified projects.

WAIVER OF BUILDING PERMIT FEE

Waiver of building permit fees for qualified zone businesses.

PSA WATER AND SEWER CONNECTION FEE WAIVER

Waiver of water and sewer connection and facilities fees for new or expanding qualified businesses.

CITY WATER CONNECTION FEE WAIVERS

Fees waived for domestic and processed water only

Martinsville Local Incentives – Zone 36

Business Professional Occupation License (BPOL) Fee Rebate

50% BPOL fee rebate based on gross receipts for a five year period.

REAL ESTATE TAX EXEMPTION

A five-year partial exemption on real estate taxes for qualified businesses.

Local Contacts

Contact the zone administrators for more information on local incentives and the boundaries of this zone.

Henry County
Engineering and Mapping Department
P.O. Box 7
Collinsville, Virginia 24078-0007
(276) 634-2570

Martinsville
Department of Community Development
55 West Church Street
Martinsville, Virginia 24112
(276) 403-5156

VII. DHCD ASSISTANCE

Please indicate the type of assistance/services that would help meet the goals and increase the effectiveness of the local Enterprise Zone.

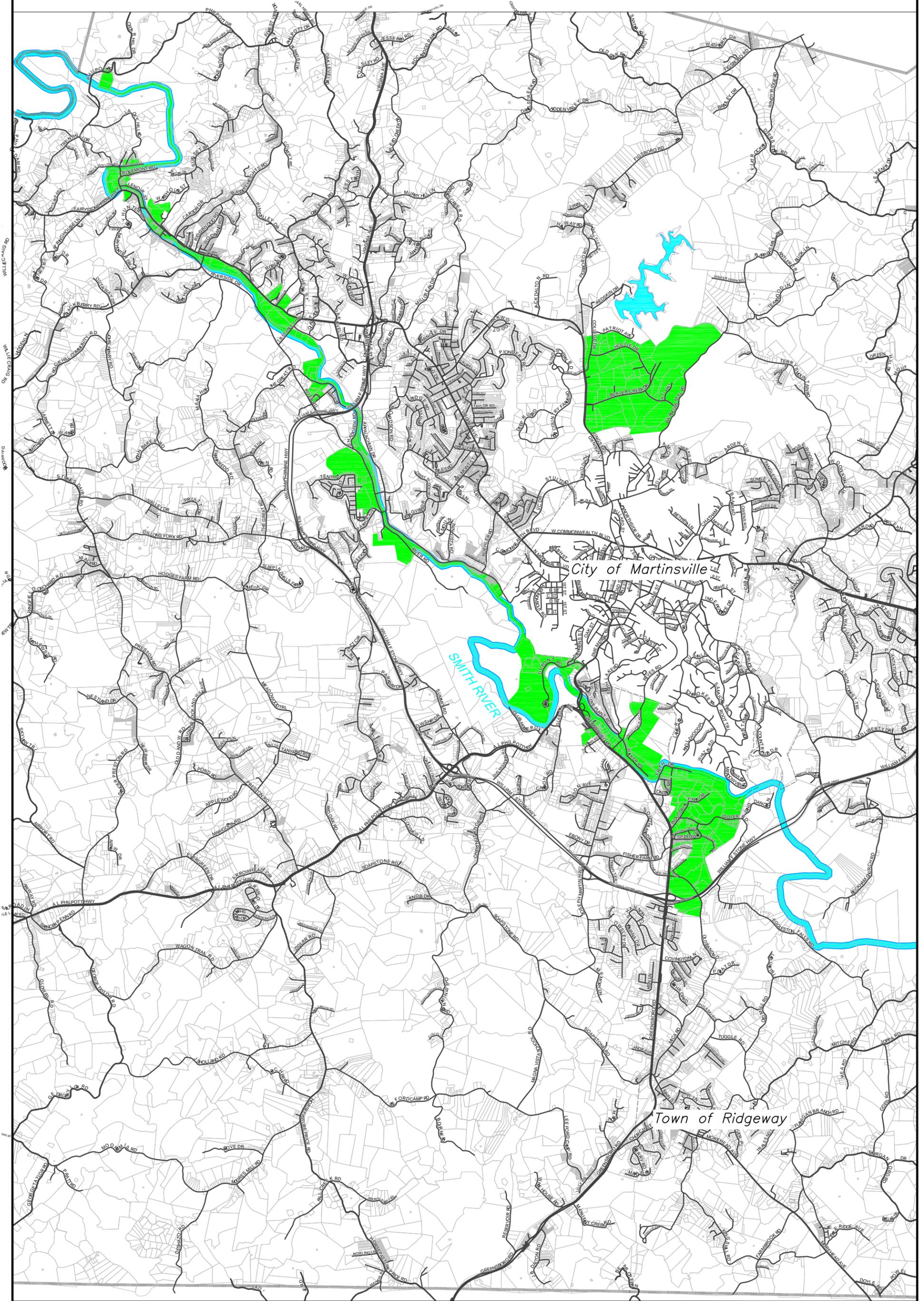
- Guidance on amendment process
- Technical assistance on local incentive implementation
- Seminars on state incentives to local businesses
- Interest in hosting an Enterprise Zone Workshop
- Other Guidance on application for Zone re-designation of existing zone and or new zone designation for expiring zone

VIII. COMPOSITE MAP

Please provide DHCD with a current map of the locality large enough to show the entire Enterprise Zone inclusive of any recently amended areas and all non contiguous areas associated with that particular zone. In the case of a joint zone, only include boundaries pertaining to the locality included in this report. Please shade the areas within the Enterprise Zone a different color so that the zone boundaries are easily discernible. Be sure to include major highways/roads, bodies of water, or other landmarks that help place the zone in a regional setting.

See Attached PDF

Enterprize Zone 36 as of June 2012



IX. ASSURANCES

As the Chief Administrator of the local governing body, I hereby certify that: ,

1. The information in the Annual Report is accurate to the best of my knowledge.
2. The approved local program incentives are being provided as indicated in the locality's application for Enterprise Zone Designation (Form EZ-1) or any subsequent improvements approved by DHCD.
3. I understand that if no businesses in the Enterprise Zone qualify for state incentives within a five-year period that the zone designation may be terminated.
4. I understand that if the local governing body/assigned agent is unable or unwilling to provide the specified local incentives, the zone designation may be terminated.

Chief Administrator Tim Hall Date 7/1/14

Printed Name Tim Hall Title County Administrator

Appendix I: Methodology for Calculating New Business / Jobs

I. Virginia Employment Commission Resources

A. www.virginialmi.com

1. Click “**Industry Data**” under the Labor Market Data Column
2. Click on “[Quarterly Census of Employment and Wages \(QCEW\)](#)”
3. Choose your County or City
4. Specify Time Period Window
5. Select “**Total, All Industries**”

This information gives you the number of employers (*average establishments*) and total employees (*average employment*) for the region specified in step three and for the time period specified in step four. Although this information is for the entire city use this information to create an average of the number of employees per business. If you can identify the number of new businesses and closed businesses within your zone you can use the average employee number to justify the numbers you submit on the Annual Report. It is important that you document the process that you use to calculate your numbers and that you remain consistent.

B. www.virginialmi.com

1. Click on “**LMI TOOLS**”
2. Scroll down to Industry heading and select “**Start Up Firms**”
3. Specify Locality (Cities are grouped under County heading)
4. Click “**Apply**”

This information provides you the total number of startups in the locality specified as defined by the criteria below which is also found on their website:

- *Setup and liability date both occurred during the quarter*
 - *Establishment had no predecessor UI Account Number*
 - *Private Ownership*
 - *Average employment is less than 250*
 - *For multi-unit establishments, the parent company must also meet the above criteria*
-

C. Quarterly SES 202 Report

1. Available upon request to VEC
2. Must sign confidentiality waiver, ensuring no individual company’s employment numbers will be disclosed to the public

*This comprehensive local business list comes in an Excel document, and must be edited for zip codes/street addresses within the EZ(s). The list only includes companies that pay unemployment insurance, and some businesses are not accurate or may be left off due to physical proximity to another locality. After editing, the excel document is useful for reporting new/expanding/closed businesses, when compared to the previous year’s same quarterly report. This report is useful for other economic/community development publications as it lists every local business, physical and mailing addresses, NAICS code, and number of employees.

II. US Census Resources

A. www.census.gov

1. Click on **“Local Employment Dynamics”** which is located under the Business and Industry grouping
2. Look at the Quick Links column on the left and select **“QWI Online”** (Quarterly Work Indicators)
3. Specify Year, Quarter, and County (Cities are found under the County Heading)

This will give you information on Job Creation, New Hires, Separations and more for the quarter selected as well as an average of the previous three quarters.

Although much of this information is not reported for Enterprise Zone boundaries, you can enlist the help of you local GIS departments in creating a formula that is suitable for your locality. Please document the process used to produce numbers for the annual report.