

2013 Local Enterprise Zone Annual Report



Zone Number and Name:

ZONE 54 HENRY COUNTY
CITY OF MARTINSVILLE and HENRY COUNTY



**VIRGINIA DEPARTMENT OF HOUSING
AND COMMUNITY DEVELOPMENT**
Partners for Better Communities

Main Street Centre
600 East Main Street, Suite 300
Richmond, Virginia 23219
(804) 371-7030

EZONE@dhcd.virginia.gov

www.dhcd.virginia.gov

**Annual Reports are to be submitted to the Virginia Department of Housing and
Community Development by Tuesday July 15, 2014.**

According to 13VAC 5-112-550, "A local governing body shall submit annual reports to the department for the purpose of program monitoring and evaluation. Annual reports shall be submitted to the department on Form EZ-3-AR no later than July 15 of the following year. Annual reports shall include information and data for the purpose of program evaluation as requested on Form EZ-3-AR." The material provided by your locality will be used in the Annual DHCD Enterprise Zone Program Report to the General Assembly.

An electronic version of the 2013 Form EZ-3-AR is available on the program webpage at <http://www.dhcd.virginia.gov/index.php/community-partnerships-dhcd/downtown-revitalization/enterprise-zone/140-vez-local-zone-administrators.html>.

Each locality with an Enterprise Zone designation must submit an **electronic copy** of the Annual Report. **In the case of a joint zone, EACH participating locality must complete an annual report.**

The electronic copy of the completed annual report is due by **Tuesday July 15, 2014.** **Hard copies are no longer required.** Please email the electronic copy to Lauren Fink at Lauren.Fink@dhcd.virginia.gov

Reporting Period: January 1, 2013 through December 31, 2013

Zone Name (Locality): --HENRY COUNTY <small>*In the case of a joint zone, list one locality per report.</small>		Zone Number: --54
Year Designated: --2001	Date of Last Amendment: --2008	
Total Zone Acreage: --2934.02	Number of Non-Contiguous Areas: --2	
Year Local Zone Description was last updated (attach most recent update):--June 17, 2013		
Type of Jurisdiction (Check One)		
<input type="radio"/> County ✓	<input type="radio"/> Consolidated City	<input type="radio"/> City/Town
Contact Person: Wade L. Nester	Change from previous year <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Phone: 276-634-2570	Change from previous year <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Address: P.O. Box 7, Collinsville, VA 24078-0007	Change from previous year <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
E-Mail: wvnester@co.henry.va.us	Change from previous year <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

Please evaluate the effectiveness of your locality's Enterprise Zone program by answering each of the following items. The reporting period is **January 1, 2013 - December 31, 2013.**

I. ZONE ACTIVITIES

In the space below list the major projects, and/or revitalization activities that have occurred within the zone during the reporting period. For example, significant business openings, expansions, and closures, the reuse of an important "white elephant" building, major public infrastructure projects, other Economic Development or Community Revitalization announcements. DHCD uses this information to populate the list of activities in the program's annual report to the General Assembly. *(Limit response to the space provided.)*

Restaurant chain Kentucky Fried Chicken "KFC" completed a major exterior & interior renovation project to the facility located at 3500 Virginia Avenue.

Restaurant chain Wendy's completed a major exterior & interior renovation project to the facility located at 2801 Virginia Avenue.

Restaurant chain Hardee's completed a major exterior & interior renovation project to the facility located at 2927 Virginia Avenue.

Commonwealth Crossing Business Centre: A tremendous amount of time and effort was spent toward obtaining the U. S. Army Corps of Engineers permit. However, as of the end of the year the Corps had failed to issue the final permit required for construction to begin. As of the date of this report I am happy to announce the County has received the required permit.

Virginia Avenue Transportation Enhancement Project: The construction drawings for the first of the four phases were submitted for review, a number of revisions had to be made, and an additional traffic study was required. It is now anticipated that bids will be accepted and construction to begin in late 2014. This project encompasses the northern end of Zone 54.

II. LOCAL INCENTIVE UTILIZATION

Provide the following information for **all** current local incentives during the reporting period. For each incentive, describe the qualification criteria in place, the provider of the incentive, and the office/individual who approves applicants. Using the table below, indicate the number of qualified businesses and calculate the total financial value of that incentive for 2013. For incentives that require a certain level of job creation or investment, enter the total number of jobs created or investment leveraged for all qualified 2013 applicants. **Lastly, for any incentives that were not utilized in 2013, please provide an explanation for its lack of utilization and describe any plans to improve usage.**

Incentive Name	Description/Administration			2013 Utilization			
	Qualification Criteria	Provider <i>(Such as City's Economic Development Office, County IDA, etc.)</i>	Entity/Individual who approves applicants <i>(Such as Local Zone Administrator, Commissioner of Revenue)</i>	Number of Qualified Businesses in 2013	Financial Value of Incentive in 2013	Total # of Jobs Created or Investment Leveraged <i>(for incentive requiring job creation or property investment only)</i>	If the incentive was not utilized in 2013, please provide an explanation and discuss any plans to improve usage
Real Property Improvement IDA Grant	<i>Minimum \$50,000 assessed value, maintain or increase employment, and complete EZ Form.</i>	Henry County IDA	<i>Local Zone Administrator</i>	0	\$0.00	Jobs (#): Investment: \$	Businesses or Industries Chose Not to Apply and Majority of Additions, Alterations, or Renovation to Retail
Machinery & Tools Investment IDA Grant	<i>Minimum \$50,000 assessed value, maintain or increase employment, and complete EZ Form.</i>	Henry County IDA	<i>Local Zone Administrator</i>	0	\$0.00	Jobs (#): Investment \$	Businesses or Industries Chose Not to Apply and Majority of Additions, Alterations, or Renovation to Retail
Office Furniture, Fixtures, and Equipment IDA Grant	<i>Minimum \$50,000 assessed value, maintain or increase employment, and complete EZ Form.</i>	Henry County IDA	<i>Local Zone Administrator</i>	0	\$0.00	Jobs (#): Investment	Businesses or Industries Chose Not to Apply and Majority of Additions, Alterations, or Renovation to Retail
Building Permit Fee Waivers	<i>Based on type of permit, value of project, and complete EZ Form.</i>	Henry County	<i>Local Zone Administrator</i>	0	\$0.00	Jobs (#): Investment \$	Businesses or Industries Chose Not to Apply and Majority of Additions, Alterations, or Renovation to Retail
Public Service Authority Fee Waivers	<i>Based on type of Service and complete EZ Form.</i>	Henry County Public Service Authority	<i>Local Zone Administrator</i>	0	\$0.00	Jobs (#): Investment	No New Construction Requiring Fees

Henry County does not offer local incentives to commercial, retail, or professional entities.

III. JOB CREATION DATA

Provide the following information for all businesses **within the zone** for the 2013 reporting period. In the space provided under the chart below, document the sources used to collect the job creation information. If estimating, explain the methodology used. Larger cities and counties may have to estimate job creation within the zone when using the VEC reports by census tracts. **Please do not use job figures for the entire locality;** we are only looking for information within the zone boundaries.

2013 Business Activity	New	Expansions	Closures	Downsizing/ Layoffs
# of Businesses	1	3	0	3
# of Jobs Created/Lost	7 FT & 5PT	12	0	-144
List of Businesses (names)				
<i>* Numbers do not include commercial, retail, or professional entities.</i>				
See attached spreadsheets				

Sources/Methodology:

Please document sources and methodology for producing the above estimates. See page 10 for recommended methodologies. These methods are not required and are only suggestions.

Information Request Form 2013 (See copy attached). I contacted major businesses and industries not completing Information Request Form 2013 by phone.

Conducted car window review and talked to owners of multi-business units to obtain commercial, retail, and professional entities listing. Unable to obtain exact number of employees due to many entities not having to report to VEC. There are several reasons why VEC may not have an exact/close match for a business:

1. Their business name and the d/b/a name are different. For example, Subway employees are reported under a totally different name like KAB III Inc.
2. Depending on the entity type they may be exempt from reporting wages to the VEC. If the business is a sole proprietor and wages are paid to the owner, spouse, parents and children under 21 are not reportable to VEC. If it's a partnership and the partners are the only employees, Partner wages are not reportable. Therefore, they would not have a VEC account.
3. Employees may be leased through another employment agency (sort of like #1).
4. Employees may be reported to the home office under a different name that is not in our area.

ENTERPRISE ZONE INFORMATION REQUEST FORM FOR CALENDAR YEAR 2013

Please e-mail to wnester@co.henry.va.us or fax to (276) 638-7970 the information requested below, by no later than January 31, 2014.

Requested information:

EZ Contact Person: _____, Phone Number: _____.

Contact's Fax Number: _____.

Contact's E-mail address: _____.

As of December 31, 2013 number of:

Full time positions filled by employees working a minimum of 40 hours, receiving wages/salary and benefits _____.

Full time positions filled by employees working a minimum of 40 hours, receiving wages/salary and no benefits _____.

Full time positions filled by employees working less than 40 hours receiving wages/salary and benefits _____.

Full time positions filled by employees working less than 40 hours and receiving wages/salary and no benefits _____.

Contracted positions filled by employees working a minimum of 40 hours and receiving benefits through you or the contractor _____.

Contracted positions filled by employees working a minimum of 40 hours and are not receiving benefits through you or the contractor _____.

Contracted positions filled by employees working less than 40 hours and receiving benefits through you or the contractor _____.

Contracted positions filled by employees working less than 40 hours and are not receiving benefits through you or the contractor _____.

Average hourly wage for a full-time position, excluding benefits _____.

Note:

Not completing and submitting the above information may result in loss of incentive benefits due your business or industry.

From January 1, 2013 through December 31, 2013:

For your business or industry, or a division thereof, located within Henry County's Enterprise Zone, please supply the following:

A brief summary of the business's or industry's overall economic positioning relative to today's economic environment.

Describe any major improvements, modernization of entire departments or divisions, and/or expansions.

Describe any major downsizings and/or elimination of entire departments or divisions.

(The above information will be used in compiling an overview of Henry County's Enterprise Zone to be included in the required Annual Report to the State Enterprise Zone Department.)

Should you have any questions or concerns and/or need EZ information or local forms please contact me at (276) 634-2570 or 340-0484 or e-mail me at wnester@co.henry.va.us.

Thanking you in advance for your cooperation.

Overall Employment Status For 2013
Henry County Enterprise Zone 54
(Does Not Include Commercial, Retail, and Professional Entities)

Businesses or Industries with increased employment levels	4
Businesses or Industries with decreased employment levels	3
Businesses or Industries with employment remaining the same or not reporting	4
Total Number of New Full-time Employees	19
Total Number of Lost Full-time Employees	(144)
Net Difference for 2013	(125)
Total Full-time Employees for 2013	225
Businesses or Industries using Contracted Workers with benefits	1
Businesses or Industries using Contracted Workers without benefits	1
Businesses or Industries using Contracted Workers with/without benefits	0
Total Number of Contracted Workers w/benefits	30
Total Number of Contracted Workers with no benefits	3
Total Number of all Contracted Workers	33
Total Number Combined Employees	258

**ENTERPRISE ZONE 54
MASTER BUSINESS AND INDUSTRIES LIST**

Company Name	NAICS Code	Descriptor
Chesapeake Custom Chemical Corp.		Bio Diesel Fuel Facility
Casting Logos	424310	Screen Printing, Embroidery & Signs
D & D Furniture Company, Inc.	337122 337125 337127 337211 337214	Upholstered Furniture
Diversified Distribution, Inc.	4225	General Warehouse Services
eBay, Inc. d/b/a GSI Commerce Solutions, Inc.	493190	Catalog merchandise warehousing and order shipping
Haverline Labels, Inc. & Copenhaver Printing, Inc.	323110	Print Various Sizes & Shapes of Labels and other items
National Glass Company, Inc.	332321	Flat Glass Windows and Doors
Reynolds Container, Corp.	322211	Corrugated and Solid Fiber Boxes
Shenandoah Furniture, Company, Inc.	337121	Wood Household Furniture, Upholstery
Southeastern Wood Products, Inc.	321918	Prefabricated wood parts & components, etc.
Virginia Blower Company, Inc.	238220 333412	Blower & Ventilator Systems

*The above listing does not include any retail, commercial, or professional entities.

Employment Listing For Commercial, Retail, & Professional Businesses In Enterprise Zone 54

Business Name	Type of Business	Location	Address
Comcast, Inc.	Cable Company	Martinsville	390 Commonwealth Blvd.
CarQuest Auto Parts	Auto Parts Store	Martinsville	460 Commonwealth Blvd.
The Sirloin House	Restaurant	Martinsville	530 Commonwealth Blvd.
Roses	Discount Department Store	Martinsville	600 Commonwealth Blvd.
Advance America Cash Advance	Loan Company	Martinsville	626 Commonwealth Blvd.
Food Lion	Grocery Store	Martinsville	640 Commonwealth Blvd.
El Parral	Mexican Restaurant	Martinsville	670 Commonwealth Blvd.
Super 8 Motel	Lodging	Martinsville	1044 Memorial Blvd.
China Buffet	Chinese Restaurant	Martinsville	1090 Memorial Blvd.
Arby's	American Restaurant	Martinsville	1130 Memorial Blvd.
Loan Max Cash Loans on Car Titles	Loan Company	Martinsville	1150 Memorial Blvd.
Tokyo Express	Japanese Restaurant	Martinsville	1170 Memorial Blvd.
Affordable Parts & Repair	Used Auto Parts & Garage	Martinsville	1205 Virginia Ave.
Empire's Fast Fuels	Gas Station, Store, and Car Wash	Martinsville	1230 Virginia Ave.
New Star Auto	Used Auto Sales	Martinsville	1237 Virginia Ave.
Tammi's Hair and Beauty Supply	Beauty Supplies	Martinsville	1255 Virginia Ave.
D & B Auto Sales & Service	Automobile Dealership	Martinsville	1284 Virginia Ave.
Martinsville Iron & Steel Company	Special Order and Scrap Steel	Martinsville	1331 Virginia Ave.
Gardau	Recycle metal and other items	Martinsville	1331 Virginia Ave.
State Farm Insurance	Mary D. Carrington Agent, Insurance	Martinsville	1370 Virginia Ave.
Carolina Door and Hardware	Doors and Hardware	Martinsville	1380 Virginia Ave.
Ken's Carpets	Flooring	Martinsville	1396 Virginia Ave.
Marathon / Kangaroo Express 3719	Gas Station and Store	Martinsville	1560 Virginia Ave.
Myco, Inc	Individual Sales Chemical Processing	Martinsville	1590 Virginia Ave.
Sports Lane Bowling Center	Bowling Alley, Games, and Restaurant	Martinsville	10 Koehler Road
Mike Haley's Super Vacuum Store	Vacuum Cleaner Dealership	Martinsville	1645 Virginia Ave.
A-1 Business Solutions	Business equipment/computer Sales/Service	Martinsville	1654 Virginia Ave.
Uptown Automotive	Automobile Service & Repair	Martinsville	1703 Virginia Ave.
Auto Tech Automotive Super Store	Automobile Parts and Service	Martinsville	1730 Virginia Ave.
Riverside Pawn	Pawn Shop	Martinsville	1744 Virginia Ave.
HOLIDAY SHOPPING CENTER BEGINS			
Price Right Furniture	Furniture Sales	Martinsville	1806 Virginia Ave. (Bay N) & 1826 Virginia Ave. (Bay M)
Temptations Lingerie	Adult Clothes and Novelties	Martinsville	1836 Virginia Ave. (Bay L-1)
Community Family Care	Dr. Vincent K. Jones, MD Office	Martinsville	1856 Virginia Ave. (Bay J-1)
Korean Martial Arts Academy	Martial Arts School	Martinsville	1858 Virginia Ave. (Bay J-2) 2nd Floor
South Eastern Wood Products, Inc.	Warehouse Only	Martinsville	1864 Virginia Ave. (Bay I)
Edward Jones Investment & Tax Service	Investment & Tax Service	Martinsville	1866 Virginia Ave. (Bay H-1B)
Doan's Alterations	Clothing Alterations	Martinsville	1868 Virginia Ave. (Bay H-2) 2nd Floor

Employment Listing For Commercial, Retail, & Professional Businesses In Enterprise Zone 54

Business Name	Type of Business	Location	Address
Red Nails	Nail Saloon	Martinsville	1878 & 1882 Virginia Ave. (Bays G-1 & G-2)
Jackson Hewitt	Tax Service	Martinsville	1888 Virginia Ave. (Bay F-2)
Deluxe Pawn	Pawn Shop	Martinsville	1900 Virginia Ave. (Bay E)
Vista Vapes	Cigar & Tobacco Store	Martinsville	1914 Virginia Ave. (Bay D-1)
Cosmo Prof	Health and Beauty Supplies	Martinsville	1936 Virginia Ave. (Bay B-2)
HOLIDAY SHOPPING CENTER ENDS			
Truliant FCU	Teller Machine Station	Martinsville	1976 Virginia Ave. (SB)
Pro Source Flooring	Flooring & Finishes	Martinsville	1986 Virginia Ave. (SB)
Frederick's Eye Center	Eye Care Professionals	Martinsville	1975 Virginia Ave.
Deluxe Inn	Motel	Martinsville	1985 Virginia Ave.
Finney Building Supply	Building Supplies	Martinsville	2035 Virginia Ave.
Salon De Belleza	Beauty Salon	Collinsville	2067 Virginia Ave.
Motor Imports Kawaski & Suzuki	Recreational Vehicle Dealership	Collinsville	2111 Virginia Ave.
Woodall's Music	Musical Instrument Dealership	Collinsville	2163 Virginia Ave.
C & C Fiberglass & Autobody	Vehicle Body Shop	Collinsville	2207 Virginia Ave.
Los Nortenos	Mexican Restaurant	Collinsville	2280 Virginia Ave.
Knight's Inn	Motel	Collinsville	2357 Virginia Ave.
Quality Inn- "Dutch Inn"	Hotel, Restaurant, and Lounge	Collinsville	2360 Virginia Ave.
Elizabeth's Pizza	Italian Restaurant	Collinsville	2365 Virginia Ave.
The Scrub Board Laundry	Public Laundry Mat	Collinsville	2405 Virginia Ave.
Martinizing Dry Cleaning	Dry Cleaning	Collinsville	2415 Virginia Ave.
at&t Cellular World	Cell Phone Sales and Service	Collinsville	2419 Virginia Ave.
DUTCH INN PLAZA BEGINS			
AutoZone #2027	Automobile Parts Store	Collinsville	2400 Virginia Ave.
Suit City	Men's Wear Sales	Collinsville	2420 Virginia Ave.
Rent-A Center	Rental of Home Furnishings	Collinsville	2422 Virginia Ave.
Sears	Sears Home Town Retail Store	Collinsville	2424 Virginia Ave.
Dollar General Market	Grocery Store	Collinsville	2426 Virginia Ave.
The Mobile Home Store	Mobile Home Parts and Service	Collinsville	2432 Virginia Ave.
INTELOS Phone Service	Cell Phone Sales and Service	Collinsville	2442 Virginia Ave.
Domino's Pizza	Takeout and Home Delivery Pizza	Collinsville	2444 Virginia Ave.
DUTCH INN PLAZA ENDS			
Najjar's Pizza Haven	Italian Restaurant	Collinsville	2425 Virginia Ave.
Henebry's Wholesale Jewelry	Jewelry Store	Collinsville	2471 Virginia Ave.
American National Bank & Trust	Banking	Collinsville	2484 Virginia Ave.
Aaron's Sales & Lease Ownership	Home Furnishings & Appliances	Collinsville	2536 Virginia Ave.
Coulson's Services	Cell Phones and Satellite TV	Collinsville	2545 Virginia Ave.
Advance Auto	Automobile Parts Store	Collinsville	2546 Virginia Ave.

Employment Listing For Commercial, Retail, & Professional Businesses In Enterprise Zone 54

Business Name	Type of Business	Location	Address
Marathon / Steve's Ezee In Mart	Gas Station & Store	Collinsville	2575 Virginia Ave.
COLONY PLACE BEGINS			
Bryant Everett Florist	Florist	Collinsville	2610 & 2614 Virginia Ave.
Cakes With Personality & Bakery/ Café DeLight	Pastries and Other Baked Items	Collinsville	2616 Virginia Ave.
Express Check Advance of Virginia	Check Cashing & Loans	Collinsville	2618 Virginia Ave.
Studio 220 & Day Spa	Spa	Collinsville	2626 Virginia Ave.
The Collinsville Bistro	American Restaurant	Collinsville	2628 Virginia Ave.
COLONY PLACE ENDS			
Shell / Quality Mart	Gas Station, Store, and Car Wash	Collinsville	2629 Virginia Ave.
Collinsville Express Lube (Texco)	Automobile Service Center	Collinsville	2637 Virginia Ave.
COLLINSVILLE SHOPPING CENTER BEGINS			
Tech Star	Industrial Electrical Equipment Sales	Collinsville	2664 Virginia Ave.
BTW 21	Local Television Station	Collinsville	2670 Virginia Ave.
Conner Insurance Agency	Insurance Sales	Collinsville	2678 Virginia Ave.
BB&T	Banking & Loans	Collinsville	2680 Virginia Ave.
Slate's Barber Shop	Barber Shop	Collinsville	2686 Virginia Ave.
Disability Health Supplies	Medical Supplies Sales and Lease	Collinsville	2688 Virginia Ave.
Family Dollar Store #11	Variety Store	Collinsville	2692 Virginia Ave.
Save-A-Lot	Discount Grocery Store	Collinsville	2698 Virginia Ave.
Schewels	Home Furnishings	Collinsville	2706 Virginia Ave.
Fuller Vacuum & Sewing Center	Vacuum Cleaners and Sewing Machines	Collinsville	2720 Virginia Ave.
The Waxx abd Butch's Transmission	Vehicle Detailing and Transmission Repair	Collinsville	2726 Virginia Ave.
COLLINSVILLE SHOPPING CENTER ENDS			
Burger King	Burger Restaurant	Collinsville	2679 Virginia Ave.
Subway	Sub Restaurant	Collinsville	2735 Virginia Ave.
Valero / Fas Mart	Gas Station, Store, and Car Wash	Collinsville	2758 Virginia Ave.
Wendy's	Burger Restaurant	Collinsville	2801 Virginia Ave.
VN Nails & Spa	Manicures, Pedicures, & Spa Treatments	Collinsville	2800 & 2802 Virginia Ave. (Same Building)
Thrifty's Auto Parts	Auto Parts Sales	Collinsville	2808 Virginia Ave.
Kuts Family Hair Care	Beauty Salon	Collinsville	2824 Virginia Ave.
Checkfirst Cash Advance	Check Cashing & Loans	Collinsville	2842 Virginia Ave.
Cahill Real Estate & Construction	Contract Building	Collinsville	2867 & 2871 Virginia Ave.
Rocuda Finance & Cahill Real Estate	Property Sales, Lease, and Management	Collinsville	2879 Virginia Ave.
Kim School of Tae Kwon Do	Martial Arts School	Collinsville	2890 Virginia Ave.
Real Estate Mortgage Network	Mortgages & Loans	Collinsville	2898 Virginia Ave.
China Express	Chinese Restaurant	Collinsville	2906 Virginia Ave.
Choice Cleaners	Dry Cleaning	Collinsville	2907 Virginia Ave.
Pizza Hut	Italian Restaurant	Collinsville	2914 Virginia Ave.

Employment Listing For Commercial, Retail, & Professional Businesses In Enterprise Zone 54

Business Name	Type of Business	Location	Address
Hardee's #2946	Burger Restaurant	Collinsville	2927 Virginia Ave.
Fast Auto Loans	Loans issued on car titles	Collinsville	2954 Virginia Ave.
SunTrust Bank	Banking	Collinsville	3000 Virginia Ave.
Piedmont Specialty Company	Industrial Tools & Equipment Sales	Collinsville	3135 Virginia Ave.
News Den	Periodicals and Books	Collinsville	3139 Virginia Ave.
Eggleston's Jewelry Rpair	Jewelry & WatchRepair Shop	Collinsville	3191 Virginia Ave.
Price Wholesale Lighting	Lighting Fixtures and Supplies Sales	Collinsville	3195 Virginia Ave.
Southern States Cooperative	Farming & Garden Supply Store	Collinsville	3200 Virginia Ave.
Teresa's School of Baton & Dance	Teaches Baton and Dance	Collinsville	50 Coffman Dr.
O'Reilly Auto Parts (New)	Auto Parts Store	Collinsville	3234 Virginia Ave.
Interim Health Care	Home Health Care Services	Collinsville	3235 & 3237 Virginia Ave.
Foster Brother's Garage	Automobile Garage	Collinsville	3245 & 3255 Virginia Ave.
All Around Wiring	Satellite Sales and Installation	Collinsville	3264 Virginia Ave. Rear
Nationwide Insurance	Insurance Agency	Collinsville	3289 Virginia Ave.
Fidelity Bank	Banking	Collinsville	3300 Virginia Ave.
All American Auto Spa	Carwash & Detailing	Collinsville	3344 Virginia Ave.
COLLINSVILLE PLAZA BEGINS			
Hetz	Rental of Vehicals	Collinsville	3368 Virginia Ave.
The Now Look Hair Salon	Beauty Salon	Collinsville	3382 Virginia Ave. (Also uses 3388 Suite B)
Terry Waller Surveyor	Surveying Services	Collinsville	3386 Virginia Ave. (Also Known as 3388 Suite D)
Springleaf Financial	Investments & Loans	Collinsville	3404 Virginia Ave.
Boen	Flooring Sales & Offices	Collinsville	3408 Virginia Ave.
Devine Designs	T-Shirts, Embroidery, Graphics & Signs	Collinsville	3410 Virginia Ave.
Collinsville Engraving Company	Specialty Engraving, Mounting, and Printing	Collinsville	3410 & 3412 Virginia Ave.
Flowers Bakeries	Bread Store	Collinsville	3416 Virginia Ave. (Suite 1)
Aztec Labor	Employment Staffing Services	Collinsville	3416 Virginia Ave. (Suite 2)
Piedmont Surveying and Design, P.C.	Surveying and Engineering Services	Collinsville	3416 Virginia Ave. (Suite 5)
Rowe Tax Service	Accounting & Taxes	Collinsville	3416 Virginia Ave. (Suite 6)
COLLINSVILLE PLAZA ENDS			
Bryant Radio	Electronics Sales and Service	Collinsville	3349 Virginia Ave.
Kentucky Fried Chicken	Restaurant	Collinsville	3500 Virginia Ave.
Taco Bell	Mexican Restaurant	Collinsville	3544 Virginia Ave.
Collinsville Farm Market	Fresh Produce Market	Collinsville	3585 Virginia Ave.
Walgreens	Drug Store	Collinsville	3590 Virginia Ave.
Fenderz Fifties Dinner	Resturaunt	Collinsville	3627 Virginia Ave.
Blue Ridge Remodeling Heating & Air Conditioning	Building Construction & Remodeling	Collinsville	3674 Virginia Ave.
Citgo Gas Station & Store	Gas Station & Variety Store	Collinsville	3716 Virginia Ave.
Jimmy's Tire & Auto	Tire Sales and Auto Service	Collinsville	3759 Virginia Ave.

Employment Listing For Commercial, Retail, & Professional Businesses In Enterprise Zone 54

Business Name	Type of Business	Location	Address
Jimmy's Retreading	Production and Sales of Retread Tires	Collinsville	3763 Virginia Ave.
Cycle Connection	Motor Cycle and ATV Sales and Service	Collinsville	3829 Virginia Ave. & 406 Spring Dr.
Town Gun Shop & Town Police Supply	Gun Sales, Supplies, and Service	Collinsville	3985 Virginia Ave.
Farmers Insurance Agency	Wanda Hundley Insurance Agent	Collinsville	4000 Virginia Ave.
Collinsville Furniture Mart	Furniture Store (Locally Owned & Operated)	Collinsville	4110 Virginia Ave. and 71 Shawnee Dr.
Vistar Eye Center	Vision & Surgery Specialists	Collinsville	4244 Virginia Ave.
Peoples Gas For Less (Closed death of Owner)	Propane, Gas Station, and Closed Carwash	Collinsville	4241, 4245, & 4251 Virginia Ave.
Clips "N" Curls	Hair Salon	Collinsville	4279 Virginia Ave.
Mr. Scrub Carwash	Carwash	Collinsville	4283 Virginia Ave.
El Rosario Grocery	Mexican Grocery Store	Collinsville	4297 Virginia Ave.
Hopkins Delivery & Moving, LLC	Contract Hauling	Collinsville	4365 Virginia Ave.
Nelson Subaru & Kia Dealership	Car Sales and Service	Collinsville	4630, 4660, & 4730 Virginia Ave.
Nelson Fleet Service Lease and Rental	Fleet and Large Vehicle Leasing & Rental	Collinsville	4751 Virginia Ave.
Mid-Way Bottled Gas Company	Bottled Gas and Associated Services	Martinsville	910 Stultz Rd.
Southwestern VA Gas NP-NC	Warehouse Site	Martinsville	942 Stultz Rd.
J P Auto Repair & Towing	Repair & Towing Services	Martinsville	200 V. C. Dr.
Penske Truck Rental & Leasing	Truck Rental and Leasing	Martinsville	300 V. C. Dr.
Pet Dairy, Inc.	Dairy Products Distribution Only	Martinsville	440 V. C. Dr.
Guy M. Turner, Inc.	Rental of large cranes	Martinsville	900 V. C.
Will Transport	Tractor Trailer Truck Repair	Martinsville	900-B V. C. Dr.
Road Pro Commercial Truck Training, Inc.	Truck driving school	Martinsville	900-C V. C. Dr.
Loan Smart, LLC	Check Cashing & Loans	Ridgeway	10053 Greensboro Rd. (Left Side)
Skymart Gas	Gas Station & Convenience Store	Ridgeway	10079 Greensboro Rd.

IV. INVESTMENT DATA

DHCD tracks private and public investment separately for each locality. In the case of a joint zone, each participating locality is required to submit an Annual Report, with the investment data requested below reported for each individual locality.

A. Private Investment (Nonresidential Structures)

For each type of permit listed below, indicate the number and dollar value of permits issued for private sector activities **within the zone** during the reporting period. **Do not use** permit information for the **entire locality**. *This is a good time to identify potential applicants for the RPIG.*

Type of Permit	Number of Permits	Dollar Value
<i>New Construction</i>		
Manufacturing		\$
Office		\$
Retail		\$
Mixed-use		\$
<i>Rehab/Expansion</i>		
Manufacturing	5	\$ 210,250.00
Office	7	\$ 93,025.00
Retail	32	\$1,060,445.00
Mixed-use		\$
TOTAL	44	\$1,363,720.00

Note: See spreadsheet attached for breakdown of numbers shown above.

B. Public Investment

Please indicate the public dollar amount, and if necessary, provide a description of any public investments that occurred **in the zone** during the reporting period.

Type of Investment	Public Dollar Amount	Description
<i>Infrastructure</i>		
Streets/Sidewalks	\$	
Water	\$	
Sewer	\$	
Broadband	\$	
Other	\$113,438.76	Engineering/Legal/Environmental
<i>Public Buildings</i>		
Improvements	\$	
New Construction	\$	
<i>Parks & Schools</i>		
Improvements	\$	
New Construction	\$	
TOTAL	\$113,438.76	

Building Permits Issued to Zone 54 Entities in 2013

Permit #	Amount of Fee	Project Value	New Construction				Alterations / Improvements / Additions			
			Manufacturing/Distribution	Office	Retail	Mixed-use	Manufacturing/Distribution	Office	Retail	Mixed-use
E-13-013456	15.30	2,650.00						1		
B-13-013473	25.50	2,100.00						1		
B-13-013509	25.50	2,000.00						1		
E-13-013512	15.30	1,500.00						1		
P-13-013515	4.08	200.00						1		
B-13-013522	327.42	168,000.00						1		
Totals	\$1,866.29	\$1,363,720.00	0	0	0	0	5	7	32	0

V. GOALS/OBJECTIVES

1. Please discuss any planned local goals and objectives for the locality's Enterprise Zone program. This can include amending zone boundaries and/or incentives or targeting a number of local businesses to meet with over a specified time period, etc.

Work with all parties that have an interest in developing the Commonwealth Crossing Business Centre, being that the required permits were finally issued.

Taking a look at possible boundary amendment in the unlikely event Henry County does not receive a re-designation or new zone designation for expiring Zone 36.

2. For zones experiencing low or no state incentive activity, please explain the actions planned to increase usage of the VEZ grant program. What specific steps will be taken to ensure an increase in applications in upcoming Grant Years? Remember, zones that go 5 consecutive years without state incentive qualification will be recommended for termination.

Continue working with the Martinsville-Henry County Economic Development Corporation as they recruit new firms and work with existing firms to expand.

VI. MARKETING MATERIALS (PLEASE INCLUDE AS AN EMAIL ATTACHEMENT)

1. Attach a "screen shot" of your local web page that advertises your Enterprise Zone. Please include the date that the site was last revised, and verify that the information provided is correct.
2. Attach a copy of any brochures or marketing materials that you currently use to advertise your Enterprise Zone.
3. Submit a copy of the current **Zone Description**. If you have made amendments to the zone boundaries or incentives, be sure to reflect these changes in an updated description. Please email Lauren Fink at Lauren.Fink@dhcd.virginia.gov for the latest version of your description on file.

VII. DHCD ASSISTANCE

HENRY COUNTY VIRGINIA OFFICIAL WEBSITE



- DOING BUSINESS
- DEPARTMENTS
- GOVERNMENT
- HOW DO I...?
- SEARCH OUR WEBSITE...



- GIS Area Maps
- Parks and Recreation
- Visitors
- PSA

Site up-dated March 2014
All Information Current

Henry County, Virginia

Set in the foothills of Virginia's beautiful Blue Ridge Mountains, Henry County is home to major industries, NASCAR Sprint Cup racing, and an unsurpassed quality of life.

- [FY 2014-2015 Adopted County Budget](#)
- [FY 2014-2015 Adopted PSA Budget](#)
- [FY 2012-2013 Henry County Audit](#)
- [FY 2012-2013 PSA Audit](#)
- [Henry County-Martinsville Discover Magazine](#)
- [WPPDC Comprehensive Economic Development Strategy](#)

Upcoming Calendar Events

- June, 20, 2014 - June, 20, 2014**
Children's Craft Class at the Henry County Administration Building from 3:00-4:00pm. The cost is \$5. Please pre-register.
- June, 20, 2014 - June, 20, 2014**
Start Smart Bowling is for children ages 6-9. This will be held at Sportlanes and the cost is \$25. Pre-registration is required.
- June, 23, 2014 - June, 26, 2014**

Recent News

- Job Posting - West Piedmont Planning District Commission Director
- Public Comment Welcomed - JAG Grant
- Interested in Serving on the PHCC Board?
- Job Posting - Project Engineer
- Marina Ribbon Cutting
- No PSA Rate Hike in Budget

E-NEWSLETTER SUBSCRIPTION

ENTER YOUR EMAIL ADDRESS...

JOB OPENINGS

Make Payments Online



ENTERPRISE ZONES

ENTERPRISE ZONES

Home | Doing Business | Enterprise Zones



The Enterprise Zone Program is a Commonwealth of Virginia economic development program managed by the Department of Housing and Community Development. The State's Enterprise Zone Program is designed to provide incentives for businesses to locate or expand in designated zone areas. The City of Martinsville and Henry County have two joint zone designations consisting of 7,921+ acres of commercial, retail, office, and industrial properties. The Enterprise Zone layer is available on the County's GIS website by selecting the [+] zones layer, then [+] enterprise zones.

Downloadable Resources

- Enterprise Zone Brochure
- Zone 36 2012 Annual Report
- Zone 54 2012 Annual Report
- Enterprise Zone Presentation
- County Incentives
- City Incentives
- Enterprise Zones Map
- City Enterprise Zones Map
- Enterprise Zone Application Forms and Filing Deadlines

Enterprise Zone Incentives Application and Forms

- Enterprise Zone Basic Application
- Real Property IDA Grant Form
- Machinery & Tools IDA Grant Form
- Office Furniture, Fixtures, & Equipment IDA Grant Form
- Building Inspection Fee Waiver Form
- PSA Fee Waiver Form

For more detailed information concerning zone boundaries and incentives, including eligibility criteria and filing deadlines, contact any of the following:

Enterprise Zone Coordinator

Wade Nester
3300 Kings Mountain Road, Room 208
P.O. Box 7, Collinsville, VA 24078
Telephone: (276) 634-2570
Fax: (276) 638-7970
Email: wnester@co.henry.va.us

Martinsville-Henry County Economic Development Corporation

134 E. Church Street, Suite 200
P.O. Box 631 Martinsville, VA 24114-0631
Telephone: (276) 403-5940
Fax: (276) 403-5941
Website: <http://www.yesmartinsville.com/>

E-NEWSLETTER
SUBSCRIPTION

ENTER YOUR EMAIL ADDRESS...

JOB OPENINGS

Make Payments
Online

Local Incentives

Local incentives have been developed to complement the state enterprise zone incentives. Examples of the local incentives offered by the City of Martinsville and Henry County include:

- **Real Estate IDA Grants** (Investment with \$50,000 assessed value required, County only; no minimum for City)
- **Machinery & Tools IDA Grants** (Investment with \$50,000 assessed value required, County only; no minimum for City)
- **Furniture, Fixtures, & Equipment IDA Grants** (Investment with \$50,000 assessed value required, County only; no minimum for City)
- **Building Permit Fee Waivers** (Does NOT include sign permits in City)
- **City Water Connection Fee Waivers** (Fees waived for domestic and processed water only)
- **Public Service Authority Fee Waivers** (Fees waived for water and sewer connections and facilities)
- **City Business Professional Occupation License (BPOL) Fee Rebate** (50% of fees rebated based on gross receipts, maximum of five years, and not-retroactive)



Conversions made to the building that houses the Virginia Workforce Center make it eligible for the Real Estate IDA Grant.

General Provisions– State Enterprise Zone

- Applications for the Real Property Investment Grants and the Wage-based Job Creation Grants must be submitted to the DHCD by April 1. Notification of grant award will be no later than June 30.
- Should the total amount of qualified grant requests exceed the state’s annual available funding, each qualified business will receive a prorated portion of its Real Property Grant. Grants shall be counted against the cap for the fiscal year in which the grant was allocated.

For more information, instruction manuals, and forms, please visit the state website:

<http://www.dhcd.virginia.gov/CommunityDevelopmentRevitalization/>



RTI in foreground and Commonwealth Laminating & Coating, Inc., in upper left.

For more detailed information concerning zone boundaries and incentives, including eligibility criteria and filing deadlines, contact:

MARTINSVILLE-HENRY COUNTY ECONOMIC DEVELOPMENT

134 E. Church Street, Suite 200
P.O. Box 631
Martinsville, VA 24114-0631
276.403.5940
Fax 276.403.5941

CITY OF MARTINSVILLE
276.403.5156
HENRY COUNTY
276.634.2570



Taco Bell, located in the City, has been a recipient of BPOL for several years.

Martinsville and Henry County Joint Enterprise Zones (1) 36 & (2) 54

Planning, Building, Working, & Educating Together for Economic Growth

City of Martinsville 276.403.5156
Henry County 276.634.2570



ICF Consulting Group, Inc. in the foreground, RTI in the upper right, and Commonwealth Laminating & Coating, Inc. in the upper left.



Solid Stone Fabrics (right) has been the recipient of multiple Enterprise Zone benefits.



Enterprise Zone Incentives

Program Description

The Enterprise Zone Program is a Commonwealth of Virginia economic development program managed by the Department of Housing and Community Development. The State's Enterprise Zone Program is designed to provide incentives for businesses to locate or expand in designated zone areas. The City of Martinsville and Henry County have two joint zone designations consisting of 7,921+ acres of commercial, retail, office, and industrial properties. For more information on these zones, visit:

http://gis.co.henry.va.us/martinsville_henry_county.html

Click on the plus sign (+) beside Zones and Districts, check Enterprise Zones, and then click on the plus sign (+) to display a legend.



Proposed signage for Commonwealth Crossing Business Centre

State Incentives

Real Property Investment Grants

Real Property Investment Grants are available for investments made in industrial, commercial, or mixed-use property in an enterprise zone. A mixed-use property is a building incorporating a business in which a minimum of 30% of the useable area shall be devoted to commercial, office, or industrial space. Investments can be towards existing structures or new construction.

In order to qualify for rehabilitation or expansion of existing structures, an investor must spend at least \$100,000 in qualified real property improvements. In order to be eligible for new construction, the investor must spend at least \$500,000.

Grants are calculated at a rate of 20% of the amount of the investment in excess of the specified amount. Projects under \$5 million will receive a maximum of \$100,000 over a five-year period. Projects over \$5 million are eligible to receive a maximum amount of \$200,000 over a five-year period.



Commonwealth Laminating & Coating, Inc., located at the Patriot Center at Beaver Creek in Henry County

Wage-Based Job Creation Grants

- Offered for new permanent full-time positions created by business start-ups and expansions by firms
- Wage-based grants available to any business firms that are not personal service, food/beverage establishments
- Awarded in amounts up to \$500 per grant-eligible position filled by an employee earning 150%* of the federal minimum wage and up to \$800 per grant eligible position filled by an employee earning 200% of the federal minimum wage. Firms must offer health benefits.
- Firms can receive grants for up to 350 grant eligible positions per year for up to five consecutive years from the first year of eligibility
- Business firm must be located in a Virginia Enterprise Zone and must increase permanent full-time positions by four permanent full-time position threshold jobs over one year. Grants are only available for new permanent full-time positions created above this four job threshold.

*Martinsville-Henry County is a high-unemployment area.

(State Incentives continued on back panel)



Southern Finishing, Inc. is located in the City of Martinsville and was the recipient of a Wage-Based Job Creation Grant.

COMMONWEALTH CROSSING BUSINESS CENTRE

726 ACRE SITE



MARTINSVILLE
HENRY COUNTY VIRGINIA
ECONOMIC DEVELOPMENT

- Located near US-220 South, at the Virginia/North Carolina state line
- Tract 1: 279 acres (200 pad acres)
- Adjacent to the Norfolk Southern Railway Mainline
- Only 33 miles to the Piedmont Triad International Airport and the new FedEx Mid-Atlantic Hub in Greensboro, North Carolina
- Entire site is Publicly Owned by Henry County



COMMONWEALTH CROSSING

US-220 South, Martinsville-Henry County, VA

SITE SPECIFICATIONS

Site Acreage:	726 acres
Pad Acreage:	400 acres
Location:	Henry County
Enterprise Zone:	Yes
Zoning:	Industrial
Industrial Park:	Yes
Rail Available:	Yes

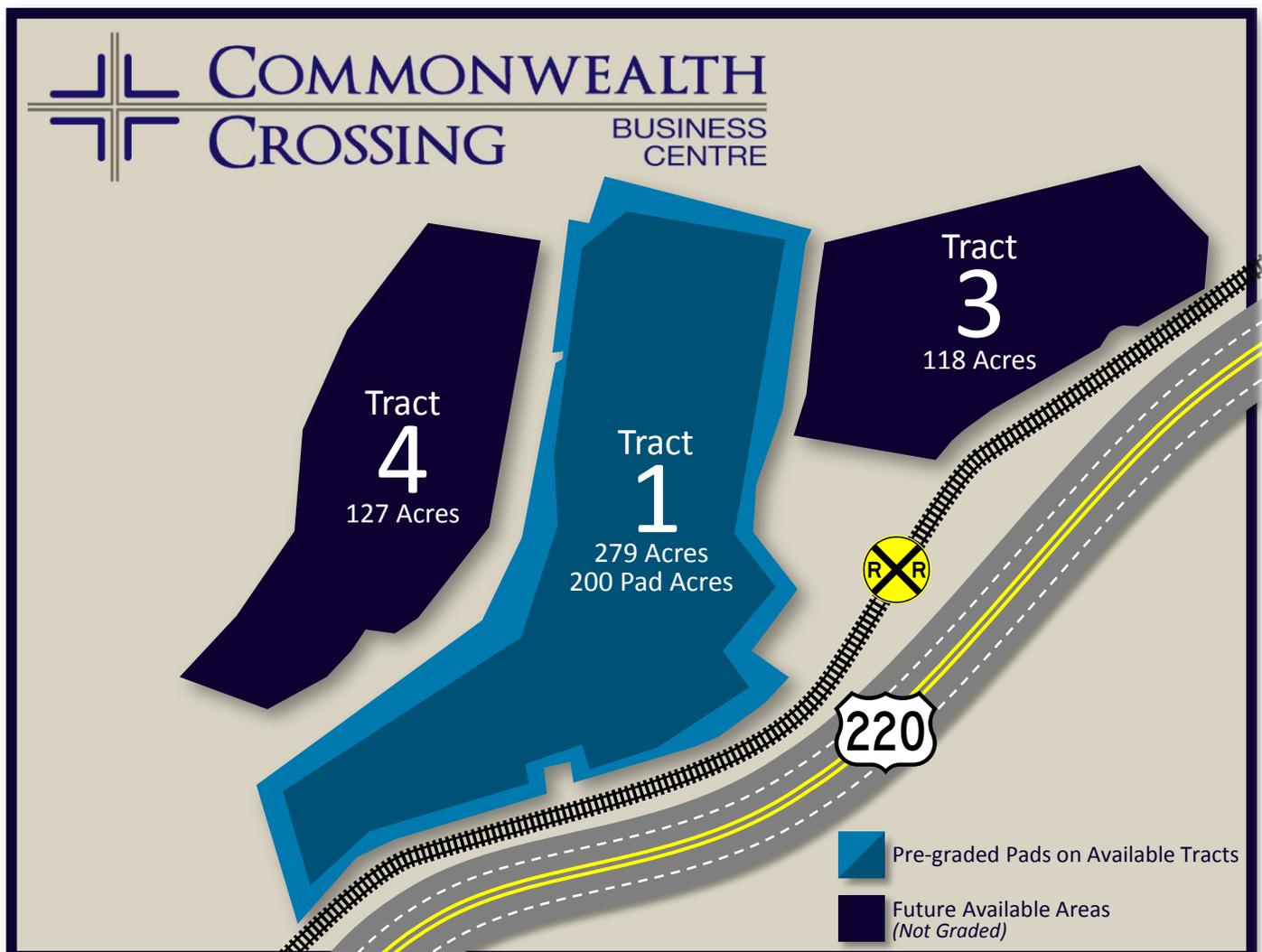
UTILITIES

Water:	Henry County PSA
Waste Water:	Henry County PSA
Electric:	Appalachian Power
Natural Gas:	SW Virginia Gas
Telecom:	Mid Atlantic Broadband, Century Link, nTelos

TRANSPORTATION

To US-220:	¼ mile
To US-58:	6 miles
To Interstate 40:	34 miles
To Interstate 85:	45 miles
To Interstate 77:	66 miles
To Interstate 81:	69 miles
To Blue Ridge Regional Airport	11 miles
To Piedmont Triad Int'l Airport:	33 miles

- Rail Served (Norfolk Southern)
- Full Utilities (Water, Sewer, Electric, Natural Gas, Fiber)
- Municipally Owned





Get in the Zone!

Local and State Enterprise Zone "How to Apply" Workshop Thursday, December 5, 2013 9:00 a.m.

**West Piedmont Business Development Center
22 East Church Street**

- Learn from City and County Zone Administrators about the Martinsville and Henry County incentives
- Learn from Robbin Hall, Executive Director of WPBDC about small business incubation
- Learn from VA DHCD about state incentives

**Sponsored by:
VA Dept. of Housing &
Community Development**

City of Martinsville

Henry County

**West Piedmont Business
Development Center**

Register at:
[https://
dmz1.dhcd.virginia.gov/
dhcdevents/
registration.aspx?](https://dmz1.dhcd.virginia.gov/dhcdevents/registration.aspx?EID=111)
EID=111



For more information contact Susan McCulloch at 276/403-5156 or Wade Nester at 276/634-2570

276.638.2523•276.638.2669 (fax)
www.wpbdc.org

wpbdc
WEST PIEDMONT BUSINESS DEVELOPMENT CENTER

22 East Church Street- P.O. Box 747
Martinsville, VA 24112

Job Creation Grants for Calendar Year 2013

Grant Amounts:

Up to \$500 per year for each net new permanent full time position earning at least 150 percent of the Federal minimum wage (\$10.88/hour) and the employer offers to pay at minimum 50% of the employee's health benefits costs.

Up to \$800 per year for each net new permanent full time position earning at least 200 percent of the Federal minimum wage (\$14.50/hour) and the employer offers to pay at minimum 50% of the employee's health benefits costs.

Eligible firms can receive grants for up to 350 positions per year. A firm can apply for the job creation grants each year of a five-consecutive year grant period in which they meet the qualification criteria.

Qualification Requirements:

Any enterprise zone business or industry that creates at least five net new permanent full time positions may be eligible.

Any net new permanent full time positions created above the four jobs threshold that earn at least 150 percent of the Federal minimum wage and are offered health benefits which the employer agrees to pay at minimum 50% of the costs.

Grant eligible positions filled for less than a full calendar year will be prorated based on the number of full months worked.

Retail, personal service, or food and beverage establishments are prohibited from applying for this grant.



Jobs Creation Grants have first priority, but may be subject to pro-ration should requests exceed total grant funds allocated by the General Assembly for all Enterprise Zone Grants.

Real Property Investment Grants for Projects Receiving their C.O. in 2013

Grant Amounts:

Up to 20 percent of the total amount of qualified real property investments (qualified hard construction costs above the threshold amount) made to a building or facility in an enterprise zone, not to exceed \$200,000 within a five consecutive year period.

For qualified real property investments less than \$5 million, the grant is capped at \$100,000 per building or facility.

For qualified real property investments of \$5 million or more, the grant is capped at \$200,000 per building or facility.

Qualification Requirements:

This incentive is only available for qualified real property investments made to commercial, industrial, or mixed use buildings or facilities located in a Virginia Enterprise Zone.

This incentive is only for projects which receive their final certificate of occupancy or completed third party inspection report and/or whatever systems is used by a particular jurisdiction for verification of the projects completeness, by December 31, 2013. (Henry County issues certificates of occupancy through the Building Inspection Department)

For rehabilitation and expansion of existing buildings/facilities, a zone investor must exceed \$100,000 in qualified real property investments.

For new construction, a zone investor must exceed \$500,000 in qualified real property investments.



Real Property Grants have second priority and may be subject to pro-ration should requests exceed grant funds allocated by the General Assembly.

Henry County Enterprise Zone Incentive Program

Incentive	<i>Real Property Improvement IDA Tax Grant</i>	<i>Machinery & Tools Investment IDA Tax Grant</i>	<i>Furniture, Fixtures, and Equipment IDA Tax Grant</i>	<i>Building Permit Fee Waivers</i>	<i>Public Service Authority Fee Waivers</i>
Description	Based on real property improvements assessed value	Based on machinery & tools assessed value	Based on furniture, fixtures, and equipment assessed value	Based on type of permit and value of project	Based on type of service and consumption rate
Qualifications	New Construction:	New/Additional M&T:	New/Additional FF&E:		
	Requires an investment with a minimum assessed value of \$50,000, job creation or retention, and a qualifying NAICS code	Requires an investment with a minimum assessed value of \$50,000, job creation or retention, and a qualifying NAICS code	Requires an investment with a minimum assessed value of \$50,000, job creation or retention, and a qualifying NAICS code	Property must be located in one of the designated Enterprise Zones, create or retain jobs, and have a qualifying NAICS Code	Property must be located in one of the designated Enterprise Zones, create or retain jobs, and have a qualifying NAICS Code
	Addition or Renovation:	Replacement of M&T:	Replacement of FF&E:		
	Requires an investment with a minimum assessed value of \$50,000, job creation or retention at an existing/operating facility, and a qualifying NAICS code	Requires an investment with a minimum assessed value of \$50,000 after reducing by the assessed amount taken out of service and accounting for job creation/ retention and qualifying NAICS code	Requires an investment with a minimum assessed value of \$50,000 after reducing by the assessed amount taken out of service and accounting for job creation/ retention and qualifying NAICS code		
	Rehabilitation:				
Requires an assessed value of \$50,000 and job creation or retention. In addition, the existing structure must be fifteen years or older, and any replacement structure may not exceed 110% of the total square footage of the replaced structure.					
Time Period for Applicants to Receive Benefits	Five years per qualification during life of zone	Five years per qualification during life of zone	Five years per qualification during life of zone	Each qualified filing during life of zone	Each qualified filing during life of zone
Amount of Benefit Applicant can Receive	100% of first year tax increase and 50% of tax increase after assesment adjustment each of second through fifth years	100% of first year tax increase and 50% of tax increase after assesment adjustment each of second through fifth years	100% of first year tax increase and 50% of tax increase after assesment adjustment each of second through fifth years	100% of Fees	100% of Fees
Maximum Amount	None	None	None	None	None
Required Records and Forms	Submission of EZ Real Property Investment Plan/IDA Grant Form and a copy of the previous year's tax bill	Submission of EZ Machinery and Tools Investment Plan/IDA Grant Form and a copy of the previous year's tax bill	Submission of EZ Furniture, Fixtures & Equipment Investment Plan/IDA Grant Form and a copy of the previous year's tax bill	Submission of EZ Building Permit Fee Waiver Form and a copy of the building permit	Submission of EZ PSA Fee Waiver Form and a copy of the service application
Incentive Based on Firm's:	100% completed, assessed, and taxed project	Difference of prior year tax and current year's tax and adjusted for declining scale assessment	Difference of prior year tax and current year's tax and adjusted for declining scale assessment	County building inspection's prevailing fee schedule	Public Service Authority's prevailing fee schedule
Submission Date of Form	Sixty days prior to start of construction	March 15th of the following year in which investments are made	March 15th of the following year in which investments are made	Submit when filing for building permit(s)	Submit when filing for application of service(s)
Carry Over/ Refund	None	None	None	None	None

For More Information regarding the incentives shown above call the following:
 Henry County Enterprise Zone Coordinator --- (276) 634-2570
 Martinsville-Henry County Economic Development Corporation --- (276) 403-5940

Enterprise Zone Applications, Forms, and Filing Deadlines

For the 2013 Grant Cycle all application templates and instruction manuals are available on the EZ Online Application Submission System at: <https://dmz1.dhcd.virginia.gov/EZApplication/>

Below is the **Submittal Timeline** for the **2013 Commonwealth of Virginia's Enterprise Zone Grants**:

Real Property Investment and Jobs Creation

- **April 1, 2014** - Applicant submits application documentation to DHCD
- For Real Property C.O. shall be dated between January 1st & December 31st, 2012
- **May 15, 2014** - DHCD notifies applicant of deficiencies
- **June 1, 2014** - Applicant resubmits, if necessary, and deficiencies have been resolved
- **June 30, 2014** - DHCD notifies applicant of qualification
- **July 2014** - Virginia Department of Treasury sends Enterprise Zone Grant check to applicant

Below is the **Submittal Timeline** for the **Henry County Enterprise Zone IDA Grants** for **2013 Investments**:

Machinery & Tools and/or Office Furniture, Fixtures & Equipment Investment/IDA Grant Forms

- **March 15, 2014** - Applicant submits application materials to local zone coordinator
- **April 2014** - Local Zone Administrator conducts preliminary review for deficiencies
- **May 2014** - Local zone coordinator notifies applicant of deficiencies
- **February 2015** - Final review and evaluation for qualification
- **April or May 2015** - IDA Disperses Checks to qualifying businesses and industries

Real Property Investment/IDA Grant Forms

- **Form** - Must be submitted 60 days prior to start of construction

Notes:

Building Permit Fee Waivers and Public Service Authority (PSA) Fee Waivers

- **Forms** - Must be submitted when application for permits or services are made

2013 Information Request Form

- **January 31, 2014** - Completed form shall be returned to the Local Zone Coordinator

Failure to submit these forms shall result in forfeiture of Incentives

Please indicate the type of assistance/services that would help meet the goals and increase the effectiveness of the local Enterprise Zone.

- Guidance on amendment process
- Technical assistance on local incentive implementation
- Seminars on state incentives to local businesses
- Interest in hosting an Enterprise Zone Workshop
- Other _____

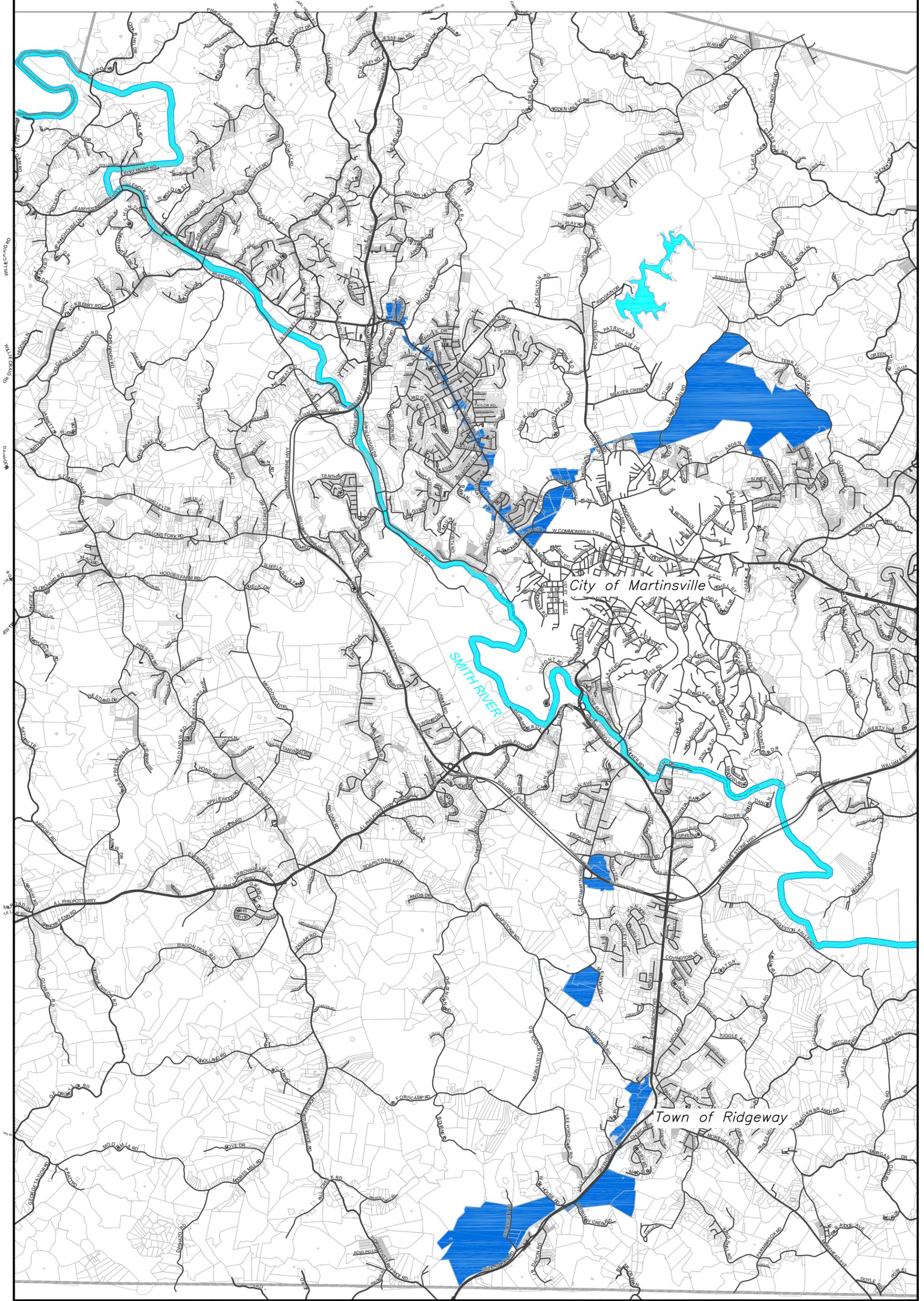
VIII. COMPOSITE MAP

Please provide DHCD with a current map of the locality large enough to show the entire Enterprise Zone inclusive of any recently amended areas and all non contiguous areas associated with that particular zone. In the case of a joint zone, only include boundaries pertaining to the locality included in this report. Please shade the areas within the Enterprise Zone a different color so that the zone boundaries are easily discernible. Be sure to include major highways/roads, bodies of water, or other landmarks that help place the zone in a regional setting.

See Attached PDF

Enterprise Zone 54

as of June 2012



IX. ASSURANCES

As the Chief Administrator of the local governing body, I hereby certify that:

1. The information in the Annual Report is accurate to the best of my knowledge.
2. The approved local program incentives are being provided as indicated in the locality's application for Enterprise Zone Designation (Form EZ-1) or any subsequent improvements approved by DHCD.
3. I understand that if no businesses in the Enterprise Zone qualify for state incentives within a five-year period that the zone designation may be terminated.
4. I understand that if the local governing body/assigned agent is unable or unwilling to provide the specified local incentives, the zone designation may be terminated.

Chief Administrator  Date 7/1/14

Printed Name Tim Hall Title County Administrator

Appendix I: Methodology for Calculating New Business / Jobs

I. Virginia Employment Commission Resources

A. www.virginialmi.com

1. Click “**Industry Data**” under the Labor Market Data Column
2. Click on “[Quarterly Census of Employment and Wages \(QCEW\)](#)”
3. Choose your County or City
4. Specify Time Period Window
5. Select “**Total, All Industries**”

This information gives you the number of employers (*average establishments*) and total employees (*average employment*) for the region specified in step three and for the time period specified in step four. Although this information is for the entire city use this information to create an average of the number of employees per business. If you can identify the number of new businesses and closed businesses within your zone you can use the average employee number to justify the numbers you submit on the Annual Report. It is important that you document the process that you use to calculate your numbers and that you remain consistent.

B. www.virginialmi.com

1. Click on “**LMI TOOLS**”
2. Scroll down to Industry heading and select “**Start Up Firms**”
3. Specify Locality (Cities are grouped under County heading)
4. Click “**Apply**”

This information provides you the total number of startups in the locality specified as defined by the criteria below which is also found on their website:

- *Setup and liability date both occurred during the quarter*
 - *Establishment had no predecessor UI Account Number*
 - *Private Ownership*
 - *Average employment is less than 250*
 - *For multi-unit establishments, the parent company must also meet the above criteria*
-

C. Quarterly SES 202 Report

1. Available upon request to VEC
2. Must sign confidentiality waiver, ensuring no individual company’s employment numbers will be disclosed to the public

*This comprehensive local business list comes in an Excel document, and must be edited for zip codes/street addresses within the EZ(s). The list only includes companies that pay unemployment insurance, and some businesses are not accurate or may be left off due to physical proximity to another locality. After editing, the excel document is useful for reporting new/expanding/closed businesses, when compared to the previous year’s same quarterly report. This report is useful for other economic/community development publications as it lists every local business, physical and mailing addresses, NAICS code, and number of employees.

II. US Census Resources

A. www.census.gov

1. Click on **“Local Employment Dynamics”** which is located under the Business and Industry grouping
2. Look at the Quick Links column on the left and select **“QWI Online”** (Quarterly Work Indicators)
3. Specify Year, Quarter, and County (Cities are found under the County Heading)

This will give you information on Job Creation, New Hires, Separations and more for the quarter selected as well as an average of the previous three quarters.

Although much of this information is not reported for Enterprise Zone boundaries, you can enlist the help of you local GIS departments in creating a formula that is suitable for your locality. Please document the process used to produce numbers for the annual report.