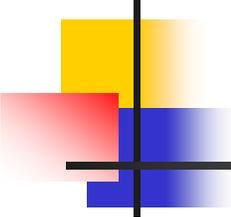


# ***THE ENTERPRISE ZONE PROGRAM***



*Martinsville*

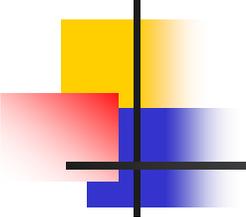
A CITY WITHOUT LIMITS



## ***Zone Designations***

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- Martinsville-Henry County's first Joint Enterprise Zone 36 was designated in 1996 and expires in 2015
- Martinsville-Henry County's second Joint Enterprise Zone 54 was designated in 2001 and expires in 2020

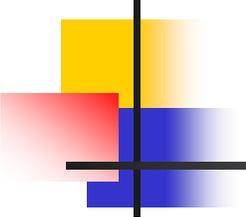


# ***Zone 36    3,840 Acres***

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- The Patriot Centre at Beaver Creek, North Bowles Industrial Park, Martinsville Industrial Park, and Frith Industrial Park are located in various parts of the County's portion of Zone 36.
- Other County businesses & industries and properties in Zone 36 are located along the Smith River in Bassett, Stanleytown, Fieldale, the DuPont Complex, Walker Road, Rives Road, and along Old Sand Road, and Speedway Road.



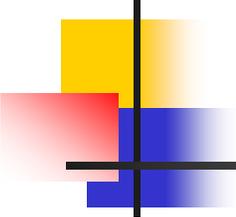


# *Zone 36*

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**New Shell Building Front in Patriot Centre At Beaver Creek**

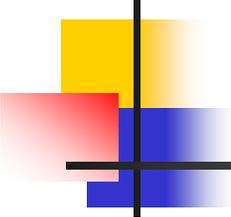


# *Zone 36*

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**New Shell Building Rear**

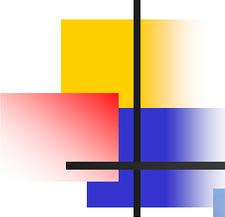


# *Zone 36*

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**RTI Martinsville in Patriot Centre At Beaver Creek**

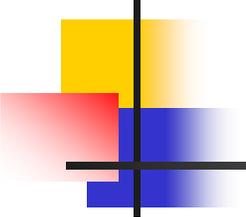


# *Zone 36*



**RTI  
Martinsville  
Continued**

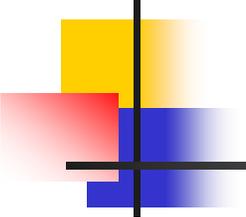




# ***Zone 36***



**Commonwealth Laminating & Coatings  
Patriot Centre At Beaver Creek**

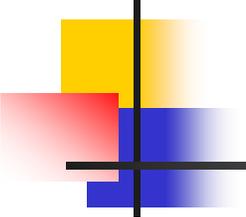


# *Zone 36*

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**Walgreens at Greensboro Road and Rives Road**



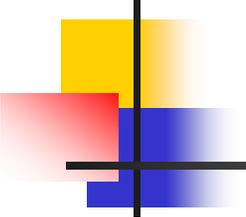
# *Zone 36*



Office Addition To  
Serve All Facilities

Blue Ridge Aquaculture  
Martinsville Industrial Park



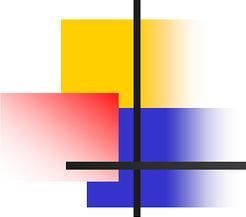


# *Zone 36*

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**Virginia Shrimp Farms Located on  
Blue Ridge Aquaculture Property**



## ***Zone 54    2,934 Acres***

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- The County's portion of Zone 54 includes businesses & industries and properties located along Stultz Road, V C Drive, Commerce Court, Commonwealth Boulevard west of the City Limits, Virginia Avenue north of the City Limits to Bassett Forks, Joseph Martin Highway, and Greensboro Road from Ridgeway south.
- Also, included in the County's portion of Zone 54 are the proposed 1,206 acre expansion of the Patriot Centre at Beaver Creek off Barrows Mill Road and the 725 acre proposed Commonwealth Crossing Business Centre lying along the west side of Greensboro Road and Reservoir Road near the Virginia-North Carolina border.

# *Zone 54*



**Walgreens at Virginia Avenue and Kings Mountain Road**

# *Zone 54*



**Taco Bell at Virginia Avenue and Paul Street**

# *Zone 54*



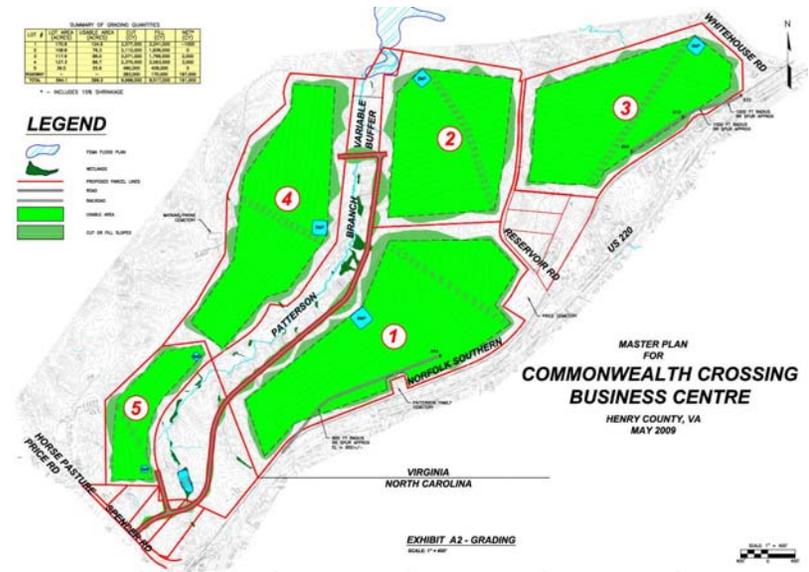
**O'Reilly Auto Parts at Virginia Avenue and First Street**

# Zone 54

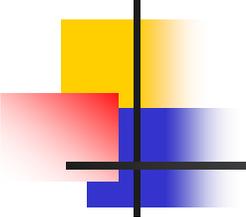


**Master Plan for Three Phase Expansion of the Patriot Centre At Beaver Creek**

# Zone 54



## Master Plan for Commonwealth Crossing Business Centre



# *County Incentives*

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- ***Real Estate IDA Grant***

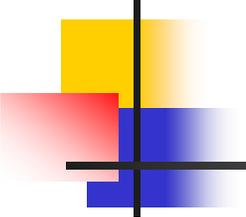
- This grant is for investments in real property for business modernization, expansion or new operations for the purpose of creating or retaining jobs within the Zone and requires a minimum assessed investment of \$50,000.
- The grant is based on the difference between the company's tax assessment prior to the investments and the tax associated with the new investments once they have been completed and taxes are verified paid in full.
- The grant is 100% for the first grant year and 50% for grant years 2-5 after the investment is complete.

## REAL ESTATE IDA GRANT EXAMPLE

- **Construction of addition begins in 2009, but not completed, fully assessed, and taxed until 2010**
- **Base assessment year used 2008**

- 2008 improvements assessment \$1,250,000
- 2009-2010 improvements assessment 2,700,000
- Increase in assessment 1,450,000
- Current tax rate \$0.46 per \$100 \$ 6,670
- Taxes paid and employment level verified each year

First Year IDA Grant	\$	6,670
Second – Fifth Year Grants \$3,335(X4)		<u>13,340</u>
Total Five Year Grant Period Payout	\$	<b>20,010</b>

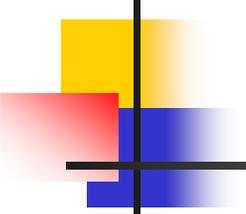


# ***County Incentives Cont.***

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- ***Machinery and Tools IDA Grant***

- This grant is for investments made in machinery & tools for modernization, business expansion or new operations for the purpose of creating or retaining jobs within the Zone and requires a minimum assessed investment of \$50,000.
- The grant is based on the difference between the company's tax assessment prior to the investments and the tax associated with the new investments once they have been completed and taxes are verified paid in full.
- The grant is 100% for the first grant year and 50% for grant years 2 - 5 after the investment is complete.



# ***County Incentives Cont.***

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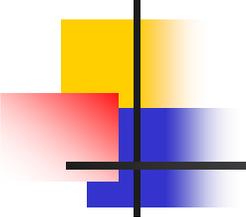
- ***Office Furniture, Fixtures, and Equipment IDA Grant***
  - This grant is for investments in office furniture, fixtures, and equipment for modernization, business expansion or new operations for the purpose of creating or retaining jobs within the Zone and requires a minimum assessed investment of \$50,000.
  - The grant is based on the difference between the company's tax assessment prior to the investments and the tax associated with the new investments once they have been completed and taxes are verified paid in full.
  - The grant is 100% for the first grant year and 50% for grant years 2 - 5 after the investment is complete.

**MACHINERY & TOOLS OR OFFICE FURNITURE, FIXTURES & EQUIPMENT  
IDA TAX GRANT EXAMPLE**

Items Placed in Service	Year	Original Costs	Assessment Rate	Assessed Value	Tax Rate	Tax Amount
Dilly	2008	\$125,000.00	71.00%	\$88,750.00	1.19%	\$1,056.13
Dally	2008	\$300,000.00	71.00%	\$213,000.00	1.19%	\$2,534.70
What-cha-ma-call-it	2008	\$6,500.00	71.00%	\$4,615.00	1.19%	\$54.92
Thing-a-ma-bob	2008	\$4,500.00	71.00%	\$3,195.00	1.19%	\$38.02
I-need-it	2008	\$25,000.00	71.00%	\$17,750.00	1.19%	\$211.23
I-want-it	2008	\$1,500.00	71.00%	\$1,065.00	1.19%	\$12.67
I-got-to-have-it	2008	\$50,000.00	71.00%	\$35,500.00	1.19%	\$422.45
<b>Sub-totals</b>		<b>\$512,500.00</b>		<b>\$363,875.00</b>		<b>\$4,330.11</b>
<b>Items Taken Out of Service</b>						
Worn-out	2008	\$35,000.00	71.00%	\$24,850.00	1.19%	\$295.72
Moved-out-of-County	2008	\$25,000.00	71.00%	\$17,750.00	1.19%	\$211.23
Didn't-do-the-job	2008	\$100,000.00	71.00%	\$71,000.00	1.19%	\$844.90
Really-didn't-need-it	2008	\$50,000.00	71.00%	\$35,500.00	1.19%	\$422.45
<b>Sub-totals</b>		<b>\$210,000.00</b>		<b>\$149,100.00</b>		<b>\$1,774.29</b>
<b>Total Net Difference</b>		<b>\$302,500.00</b>		<b>\$214,775.00</b>		<b>\$2,555.82</b>

Investments, Employment Level, and Taxes All Verified <b>1st Year IDA Grant</b>	<b>\$2,555.82</b>
Investments, Employment Level, and Taxes All Verified <b>2nd Year IDA Grant</b>	<b>\$1,277.91</b>
Investments, Employment Level, and Taxes All Verified <b>3rd Year IDA Grant</b>	<b>\$1,277.91</b>
Investments, Employment Level, and Taxes All Verified <b>4th Year IDA Grant</b>	<b>\$1,277.91</b>
Investments, Employment Level, and Taxes All Verified <b>5th Year IDA Grant</b>	<b>\$1,277.91</b>
<b>Total Five Year Grant Period Payout</b>	<b>\$7,667.46</b>



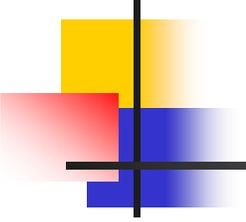


## ***County Incentives Cont.***

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- ***Building Permit Fee Waivers***

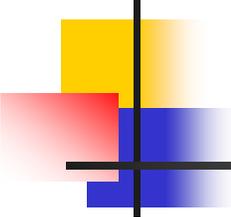
- The County shall waive building permit fees for new and existing businesses within the zone of the designated NAICS codes, for new construction, alterations, additions, and improvements, for the purpose of creating or retaining jobs. Fees shall be waived based upon County procedures and guidelines.



## ***County Incentives Cont.***

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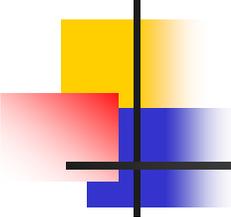
- ***Waiver of water and sewer connection and facilities fees***
  - The Henry County Public Service Authority (PSA) shall waive connection and facilities fees for new businesses or expansions of existing businesses in the zone for designated NAICS codes for the purpose of creating or retaining jobs. Fees shall be waived based upon PSA procedures and guidelines.



# ***County Incentives Cont.***

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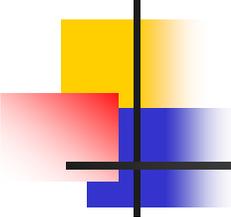
- ***Partial Exemption from Taxation of Substantially Rehabilitated Real Estate***
  - This grant is for investments in real property for business modernization, expansion or new operations for substantial rehabilitation, renovation or replacement for the purpose of creating or retaining jobs in the Zone and requires a minimum assessed investment of \$50,000.
  - The grant is based on the difference between the company's tax assessment prior to the investments and the tax associated with the new investments once they have been completed and taxes are verified paid in full..
  - Structure must be at least 15 years old and can not exceed 110% of the original square footage
  - The grant is 100% for the first grant year and 50% for grant years 2 – 5 after the investment is complete.



# *County Incentives Cont.*

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- *Termination of Grants*
  - Grants may be terminated if the industry and/or business fails to maintain its employment levels or investment levels at the time the original grant was awarded.
  - The termination will remain in effect until the industry and/or business notifies the County that the deficiencies have been corrected, or until the five-year grant period expires, whichever occurs first. This action shall not be construed as a delay in or an extension of the five-year grant period.
  - Companies receiving such termination shall be ineligible to file for future grants until the deficiencies have been corrected.



# ***Need more information?***

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Henry County

P.O. Box 7

Collinsville, VA 24078

Attn: Wade L. Nester, Enterprise Zone Coordinator

(276) 634-2570 or (276) 340-0484

E-mail: [wnester@co.henry.va.us](mailto:wnester@co.henry.va.us)

