

2025 Smith River Fest Vendor Packet

When: Saturday, August 23th, 2025 from 10am to 4pm

Where: Smith River Sports Complex, 1000 Irisburg Rd., Axton, VA

Vendor Rules & Regulations

1. Vendors will be approved (via application) by the festival committee. Applications will be accepted through August 8, 2025 or until spaces run out.
2. Vendor fees may be paid by cash, check, credit card or m.o. and must accompany all vendor applications. (See application for fee schedule). **No refunds after 6/30/25.**
3. Booth Sizes are 15' x 15' (see application for fee schedule); vendors must provide their own booth materials, i.e. tent, tables, chair(s), etc.
4. Vendor set-up time and unloading is from **8:00 a.m. to 9:30 a.m.** Vendors may drive their vehicles into the festival area to unload. Vendor vehicles must be removed from the festival area and parked in the designated parking area(s) by 9:30 a.m. Booths must be set up and open by 9:45 a.m.
5. All vendors must stay the entire time the festival is open.
6. No items will be sold that are deemed to be obscene, controversial, dangerous or illegal by the festival committee. This includes including weapons and fireworks. This is a family oriented event; all booths will be in good taste.
7. Vendors must pick up all garbage in their area before leaving. Trash cans will be provided as well as trash pickup (from these receptacles). **Please clean up your area.**
8. Booths must be taken down and removed from the festival no later than 5:00 p.m. on the day of the festival.
9. Use of alcohol, cigarettes and illegal drugs will not be allowed or tolerated on festival premises, with exception of alcohol provided by approved wine vendors and the beer garden.
10. Spaces are assigned by the festival committee, we cannot guarantee that a vendor will be assigned the specific space and/or area requested.
11. No duplication of branded items (i.e. Mary Kay, Tupperware, Thirty-One, etc.) will be allowed.

Additional Regulations for Food Vendors

- All food vendors must have overhead protection i.e. tent or canopy.
- All food vendors must apply for a permit through the Virginia Department of Health within 10 business days of the event.
- Food vendors using an open flame or any cooking equipment must furnish their booth with a working fire extinguisher.
- **No glass or Styrofoam containers will be allowed** (for customer use) in the vending areas. i.e. plates, drink cups, etc. Vendors must furnish paper or plastic items for customers to eat/drink from.



Vendor & Sponsorship Options



Presenting Sponsor - (One available) \$2,000

Includes:

- All publicity will say "Smith River Fest, presented by [vendor name]".
- Prominent 15' x 15' booth space on Sponsor Row
- Display of full color logo and online link on SmithRiverFest.com and all print materials
- Use of sponsor name in all social media posts
- Display of single color logo on event shirts

Demo Pool Sponsorship - (One available) \$500

Includes:

- Display of full color logo on Demo Pool area banner
- Prominent 15' x 15' booth space on Sponsor Row
- Display of full color logo and online link on SmithRiverFest.com and all print materials
- Use of sponsor name in all social media posts relating to Demo Pool
- Minimum of two (2) social media plugs and single color logo on event shirts

Music or Stage Sponsorship - \$500 each

Includes:

- Display of full color logo on stage area banner
- Prominent 15' x 15' booth space on Sponsor Row
- Display of full color logo and online link on SmithRiverFest.com and all print materials
- Use of sponsor name in all social media posts relating to band, stage, or music
- Minimum of two (2) social media plugs and single color logo on event shirts

Naming Rights to Activity Areas - (six available) \$250 each

Includes:

- Prominent 15' x 15' booth space adjacent to activity area
- Display of full color logo and online link on SmithRiverFest.com
- Display of full color logo on activity area banner
- Use of sponsor name in social media posts relating to that specific activity area and single color logo on event shirts

Available Activity Areas Include:

Hammock Village | Casting Pool | Kids Cycle Station | Kids Zone | Food Court | River Tubing

Class II Rapids Sponsor- \$200

Includes:

- 15' x 15' premium booth space near festival entrance (unless other location is requested)
- Display of full color logo and online link on SmithRiverFest.com
- Minimum of two (2) social media plugs * if registered by 7/1/24
- Display of single color logo on event shirts

Class I Rapids Sponsor- \$75

Includes:

- 15' x 15' booth space near festival entrance (unless other location is requested)
- Display of full color logo on SmithRiverFest.com
- Minimum of two (2) social media plugs* if registered by 7/1/24

General Exhibitor - \$30 or \$15 for non-profit (must provide proof of 501(c)3 status)

Includes:

- 15' x 15' Booth Space
- Display of booth name on SmithRiverFest.com
- Minimum of one (1) social media plugs * if registered by 7/1/24

Additional 15'x15' Booth Spaces- Extra \$15

Vendor Application

Please read all vendor rules & regulations carefully before mailing this form; you will be expected to abide by them.

Name: _____ Company/Group Name: _____

Address: _____

Phone#: _____ E-Mail: _____

Please describe your product/service or food items:

Please Check All that Apply:

____ food vendor ____ will bring generator ____ booth is a vehicle/trailer (specify length: _____)

Please Select Sponsor/Booth Type: *See descriptions on previous page*

____ Presenting Sponsor (\$2,000)

____ Demo Pool Sponsor (\$500)

____ Stage Sponsor (\$500)

____ Band Sponsor (\$500)

____ Activity Area (\$250) Circle First Choice: HV | CP | KCS | KZ | FC | RT

____ Class II Rapids (\$200)

____ Class I Rapids (\$75)

____ Gen. Exhibitor (\$30)

____ Gen. Exhibitor: Non-Profit (\$15)

____ Extra Spaces ____ x \$15 each

Total Booth Fee enclosed: _____ Please make checks payable to: Henry County Park & Recreation

All Vendors Must Sign Below

Vendor agrees that participation in Smith River Fest is entirely at own risk and assumes total responsibility for accidents, damages and other claims that result from or during their activities in Smith River Fest or in transit to/or from the event, whether such occur to the owner or third parties. Owner understands that the Smith River Fest Planning Committee, the Smith River Sports Complex, EDC Tourism or Henry County does not assume any responsibility for such liabilities, and Owner agrees to release and hold the committee, Henry County, the Smith River Sports Complex and EDC-Tourism harmless. Signature of owner denotes that the vendor has read and agrees to the above terms set for the 2025 Smith River Fest. Violation of any of the above rules may result in disqualification from participation in future festivals.

Signature

Date

Printed Name

Please sign & mail or hand-deliver this form along with your check/money order to: Henry County Parks & Recreation, PO Box 7, Collinsville, VA 24078. Deadline for booth application is August 8, 2025 or when spaces run out. For questions contact: Roger Adams at 276.634.4640.